

VAIL PARK AND RECREATION DISTRICT  
d/b/a VAIL RECREATION DISTRICT  
BOARD OF DIRECTORS

5:00 P.M.  
Thursday, October 24, 2019  
Town of Vail, Council Chambers  
AGENDA  
REGULAR MEETING

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1. Call to Order
2. Changes to Agenda;
3. Approval of Minutes;
  - a. July 25, 2019
4. Public Input (for matters not otherwise on Agenda/3 minute time limit/no disrupting, pursuant to § 18-9-108, C.R.S.);
5. New Business and Special Orders;
  - a. Funding Request for Minturn Bike Park-Mr. Ernest Saeger Vail Valley Mountain Trails Alliance
  - b. Review and Adoption of 2020 Program Fees
  - c. Public Hearing and Adoption of Proposed 2020 Budget -Mr. Eric Weaver and Mr. Mike Ortiz
6. Unfinished Business;
  - a. VRD Board Member Committee Appointment-Mr. Mike Ortiz
7. Officers, Committees, Staff, and Professional Consultants;
  - a. September 2019 Financials-Mr. Eric Weaver
  - b. Executive Director Input
  - c. Board Member Input
8. Adjournment

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## RECORD OF PROCEEDINGS

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Minutes of the Regular Meeting  
Of the Board of Directors

Vail Park and Recreation District  
dba Vail Recreation District  
July 25, 2019

A Regular Meeting of the Board of Directors of the Vail Recreation District, Town of Vail, Eagle County, Colorado, was held on July 25, 2019 at 5:00 p.m. at the Vail Town Council Chambers, Town of Vail, Eagle County, Colorado, in accordance with the applicable statutes of the State of Colorado.

1. MEMBERS PRESENT

1.1. Bill Suarez, Jason Plante, Roland Kjesbo, Tom Saalfeld

2. MEMBERS ABSENT AND EXCUSED

2.1. Kim Newbury Rediker

3. STAFF PRESENT

3.1. Mike Ortiz, Jessie Klehfoth, Scott Zessin, Jim Sanders, Jared Biniecki, Dan Timm, Andy Holland, Julie Cotter, Danielle Salinsky, Joel Rabinowitz, April Heredia, Jerrica Miller, Chad Young

4. OTHERS PRESENT

4.1. Cameron Wolfe, Jean Hadley, Addison Nothnagel, Samantha Nothnagel, Robye Nothnagel, Mark Nothnagel, Davis Page, Riley Bellm, Mackenna Simson, Michael Cacioppo

5. CONSULTANTS PRESENT

5.1. Eric Weaver

6. CALL TO ORDER

6.1. Director Saalfeld called the meeting to order at 5:00 p.m.

7. CHANGES TO AGENDA

7.1. None

8. APPROVAL OF MEETING MINUTES

8.1. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the June 27, 2019 regular meeting.

9. PUBLIC INPUT FOR MATTERS NOT OTHERWISE ON AGENDA

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## RECORD OF PROCEEDINGS

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### Vail Recreation District July 25, 2019 Meeting Minutes

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- 9.1. Mr. Cacioppo stated that he is opposed to the town taking open space and turning it into something else, in regards to a proposed employee housing development on the Vail Golf Course. He mentioned the town charter and that it may require Town of Vail voters to approve any sale of open space to a developer. He also said that town council could call up and overturn a decision by an unelected planning commission, if they were to go ahead with such a proposal.

#### 10. PRESENTATION OF VAIL SCHOLAR ATHLETE AWARD WINNERS

- 10.1. Mr. Ortiz introduced the two Vail Scholar Athlete Award winners and said this year was a hard choice with the most applications ever submitted to the VRD. The award is a \$4K award, with \$1K given each year if the student stays in school and maintains a C average.
- 10.2. Mr. Ortiz introduced the female Vail Scholar Athlete Award Winner as Miss Addison Nothnagel, an EVHS graduate with a 4.6 GPA who will attend Ithaca College in New York for their six-year physical therapy program. Miss Nothnagel was a very dedicated member of the Vail Gymnastics Center competitive team since 2012 and achieved Level 9, even while overcoming an injury.
- 10.3. Mr. Ortiz next introduced Mr. Cameron Wolfe as the male Vail Scholar Athlete Award Winner. Mr. Wolfe graduated from VMS with a 4.0 unweighted GPA. He will be attending Dartmouth College, which he chose for their strong academics and ski team. He intends to major in mechanical or electrical engineering. In high school, Mr. Wolfe was an accomplished scholar, Nordic skier and baseball player.

#### 11. GAME BALL AWARDS

- 11.1. Mr. Ortiz asked to move the game ball awards before the Civic Area Plan discussion.
- 11.2. Mr. Ortiz recognized numerous VRD employees for outstanding work. These employees included Gymnastics Coach Ms. Danielle Salinsky, Assistant Finance Director Mrs. April Heredia, Dobson Ice Arena employees Mr. Andy Holland and Mr. Scott Zessin, Marketing and Communications Director Mrs. Jessie Klehfoth, Community Programming employees Mr. Chad Young and Miss Jerrica Miller, Nordic Director Mr. Dan Timm, Director of Parks Maintenance Mr. Jim Sanders, Sports Director Mr. Joel Rabinowitz and Director of Operations and Facilities Mr. Scott O'Connell. Mr. Ortiz spoke about each employee and their contributions to the VRD team.

#### 12. REVIEW OF CIVIC AREA PLAN

- 12.1. Mr. Ortiz gave an overview of a recent town council meeting in which the Civic Area Plan was discussed. He reminded the board that this is a master

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plan, not a development plan. They are not deciding the fine details of each facility, but the master plan for the area. Mr. Ortiz expressed some concerns about the discussions around Dobson Ice Arena in the plan so far and explained to the board that VRD needs to still be able to host special events in any future facilities in order to maintain a reasonable subsidy. Currently, special events in Dobson reduce the subsidy by almost \$120K. He said it's not in the best interest of taxpayers in Vail to subsidize ice even more, if Dobson becomes a utilitarian ice rink with no ability to host special events.

- 12.2. After some discussion, Director Saalfeld encouraged the board directors to attend future town council meetings where Vail Civic Area plan will be discussed and give input to encourage and be supportive of the council and be there for information, but also look out for VRD's best interests and financial sustainability.
- 12.3. Mr. Cacioppo gave public input regarding a proposed conference center in the Vail Civic Area plan and how Vail taxpayers have already opposed this development type twice in the past. He also said that Avon is considering a convention center, hotel and parking structure, which would be too close of competition to a Vail facility. He stated he disagreed with adding a conference center at the expense of parks and recreation and would like to see Dobson rebuilt bigger and possibly with a second sheet of ice.

#### 13. JUNE 2019 FINANCIALS

- 13.1. Mr. Weaver stated that June saw VRD financials playing a lot of catchup. Revenues were down because of weather and expenses favorable because of late starts. Overall, he stated there were no major concerns. On the expense side, he talked about the need to hire a new HR employee, but the challenges of limited VRD office space. He stated that capital projects were forecasting to be about \$700K favorable due to cost savings on projects and a 15% contingency that was not needed. Mr. Weaver expects to roll most of that forward, with the exception of some equipment purchases made now that were budgeted for future years.

#### 14. EXECUTIVE DIRECTOR INPUT

- 14.1. Mr. Ortiz asked the board to read through the staff report attached to the packet. He highlighted that there will be a local memorial for Mr. Bill Wright at the Vail Tennis Center on Aug. 22 and a dedication ceremony at the golf course for Mr. Ben Krueger on Oct. 10.
- 14.2. Mr. Ortiz challenged all Board members to get a team together for the Businesses, Bogeys and Bragging Rights on Sept. 5, the VRD's annual scholarship fundraiser.
- 14.3. Mr. Ortiz thanked the Board for the meeting time to honor people who work really hard, both the scholarship winners and the staff.

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- 14.4. Finally, Mr. Ortiz encouraged the community and town council to go around to the different VRD facilities and see how much participation there is at every facility, in every program, every day. He thanked the Board for seeking the mill levy increase and setting up the VRD for future success. He stated that people should be very proud of what the recreation district does in this little community and how many people are impacted every day.

#### 15. BOARD MEMBER INPUT

- 15.1. Director Plante congratulated Miss Nothnagel and Mr. Wolffe on their scholarships. He also thanked Mr. Ortiz for doing an excellent job and keeping staff going. He thanked Mr. Biniecki for putting numbers on Dobson usage and participation together.
- 15.2. Director Suarez reflected back on his Board tenure and said he is proud of the organization and is happy he chose to serve on the Board. He said tonight's meeting really sent it home, he's honored and proud that the VRD is taking care of kids with scholarships and staff with recognition.
- 15.2.1. Mr. Ortiz thanked Director Suarez for all he's done for the VRD while serving on the Board.
- 15.3. Director Kjesbo stated that serving on the Board is very much a privilege that starts with Mr. Ortiz and the incredible staff he has assembled. He said it makes it easy for him to serve on the Board.

#### 16. ADJOURNMENT

- 16.1. Upon a motion duly made and seconded it was unanimously RESOLVED to adjourn the Regular Meeting of the Vail Recreation District Board of Directors.

Respectfully Submitted,  
Jessie Klehfoth  
Secretary to the Meeting



VAIL RECREATION  
D I S T R I C T

VAIL RECREATION DISTRICT PROPOSED 2020 FEES

DEPARTMENT	PAGE
<b>VAIL NORDIC CENTER</b>	2
<b>VAIL GYMNASTICS CENTER</b>	2
<b>VAIL GOLF CLUB</b>	3
<b>DOBSON ICE ARENA</b>	4
<b>SPORTS DEPARTMENT</b>	5
LEAGUES	5
RACE SERIES	5
YOUTH SPORTS CAMPS	5
FACILITY RENTALS	6
<b>VAIL TENNIS CENTER</b>	7
<b>PICKLEBALL</b>	7
<b>COMMUNITY PROGRAMMING</b>	8
IMAGINATION STATION	8
PRESCHOOL PROGRAMS	8
SINGLE DAY PROGRAMS	8
KIDZONE	8
SUMMER DAY CAMPS	8
COMMUNITY ROOM	8

**VAIL NORDIC CENTER**

<b>PASSES</b>		<b>2019 RATES</b>	<b>2020 RATES</b>
DAY PASS ADULT/YOUTH		\$15/10	\$15/10
SEASON PASS		\$110	\$130
TOV SEASON PASS		\$100	\$105
STUDENT PASS (AGES 13-17)		\$60	\$65
STUDENT PASS (AGES 6-12)		\$35	\$40
<b>RENTALS</b>			
RENTALS CLASSIC/SKATE		\$22/27	\$25/30
RENTALS CHILDREN CLASSIC OR SKATE		\$20	\$20
RENTALS SNOWSHOE		\$22	\$25
RENTALS FATBIKES		\$27 HALF DAY	\$27 HALF DAY
RENTALS PULL SLED		\$22	\$22
AT GEAR		\$55	\$59
<b>LESSONS</b>			
LESSONS GROUP		\$45/55	\$45/55
LESSONS PRIVATE		\$55/75	\$60/80
<b>CLINICS</b>			
CLINIC GROUP CHILD/ADULT		\$45/55	\$45/55
AT CLINIC CHILD/ADULT (INCULDES RENTAL)		NEW	\$75/85

**VAIL GYMNASTICS CENTER**

<b>SPRING/SUMMER CLASSES</b>		<b>JAN-AUG 2019 RATES</b>	<b>JAN-AUG 2020 RATES</b>
45 MINUTE CLASS		\$170 PER 10 WEEKS	\$170 PER 10 WEEKS
60 MINUTE CLASS		\$190 PER 10 WEEKS	\$190 PER 10 WEEKS
90 MINUTE CLASS		\$195 PER 10 WEEKS	\$195 PER 10 WEEKS
BOYS LEVEL 4		NA	NA
BOYS LEVEL 5+		NA	NA
GIRLS LEVEL 3, 9 HOURS PER WEEK		\$185	\$185
USGA GIRLS 4/5, 9 HOURS PER WEEK		\$185	\$190
PRE-TEAM, 4 HOURS PER WEEK		\$200 PER 1 DAY A WEEK - 10 WEEKS	\$200 PER 1 DAY A WEEK - 10 WEEKS
USAG LEVEL 6+, 19 HOURS PER WEEK		\$275	\$275
SUMMER CAMP		\$235/WEEK	\$240/WEEK
<b>FALL CLASSES</b>	(FEES REVIEWED IN SEPT)	<b>SEPT-DEC 2019 RATES</b>	<b>SEPT-DEC 2020 RATES</b>
45 MINUTE CLASS		\$170 PER 10 WEEKS	\$170 PER 10 WEEKS
60 MINUTE CLASS		\$190 PER 10 WEEKS	\$190 PER 10 WEEKS
90 MINUTE CLASS		\$195 PER 10 WEEKS	\$195 PER 10 WEEKS
BOYS TEAM LEVEL 4		NA	NA
BOYS TEAM LEVEL 5+		NA	NA
PRE-TEAM, 4 HOURS PER WEEK		\$200 PER 1 DAY A WEEK - 10 WEEKS	\$200 PER 1 DAY A WEEK - 10 WEEKS
GIRLS LEVELS 3, 9 HOURS PER WEEK		\$185	\$185
GIRLS LEVELS 4, 5		\$185	\$190
USAG LEVELS 6+		\$275	\$275
<b>DROP-IN</b>			
ADULT/TEEN DROP-IN		\$10/PER TIME	\$10/PER TIME
KIDS DROP-IN		\$10/PER TIME	\$10/PER TIME
45 MIN. DROP-IN CLASS		\$15/PER TIME	\$20/PER TIME
60 MIN. DROP-IN CLASS		\$25/PER TIME	\$25/PER TIME
90 MIN. DROP-IN CLASS		\$30/PER TIME	\$30/PER TIME
2 HOUR (PRE-TEAM)		\$30/PER TIME	\$30/PER TIME
TEAM DROP-IN		\$50/PER TIME	\$50/PER TIME

VAIL GOLF CLUB						
<b>GREEN FEES - PEAK SEASON - GUEST</b>						
GUEST 18	\$100	\$119	(BETWEEN 9 A.M.-1 P.M.)	\$105	\$129	(BETWEEN 9 A.M.-1 P.M.)
	\$80	\$99	(FROM 1:10-3:20 P.M.)	\$85	\$109	(FROM 1:10-3:20 P.M.)
GUEST 9	\$60	\$72		\$70	\$87	
GUEST TWILIGHT/3:30 P.M.	\$60	\$72		\$70	\$87	
GUEST JUNIOR 18	\$55	\$67		\$55	\$79	
GUEST JUNIOR 9 & TWI	\$35	\$47		\$35	\$52	
<b>GREEN FEES - PEAK SEASON - RESIDENTS</b>						
COUNTY 18	\$80	\$99		\$85	\$109	\$5 INCREASE
COUNTY 9	\$55	\$67	\$5 INCREASE	\$60	\$77	\$5 INCREASE
COUNTY TWILIGHT	\$55	\$67	\$5 INCREASE	\$60	\$77	\$5 INCREASE
COUNTY JUNIOR 18	\$45	\$57		\$45	\$57	
COUNTY JUNIOR 9 & TWI	\$30	\$42		\$30	\$47	
VRD 18	\$75	\$94	\$5 INCREASE	\$75	\$99	\$5 INCREASE* cart increase
VRD 9	\$49	\$61	\$5 INCREASE	\$49	\$66	\$5 INCREASE* cart increase
VRD TWILIGHT/3:30 P.M.	\$49	\$61	\$5 INCREASE	\$49	\$66	\$5 INCREASE* cart increase
VRD JUNIOR 18	\$40	\$52		\$40	\$64	
VRD JUNIOR 9 & TWI	\$30	\$42		\$30	\$47	
HIGH SCHOOL TEAM PLAYER LOCAL RATE				\$25	\$49	
<b>GREEN FEES - EARLY SEASON</b>						
GUEST/CTY/VRD 18	\$50	\$69		\$50	\$74	
GUEST 9	\$45	\$47		\$35	\$52	
GUEST TWILIGHT/3:30 PM	\$35	\$47		\$35	\$52	
JUNIOR 18	\$35	\$54		\$35	\$59	
JUNIOR 9 & TWI	\$25	\$37		\$25	\$42	
<b>GREEN FEES - FALL SEASON</b>						
GUEST/CTY/VRD 18	\$60	\$79		\$60	\$84	
GUEST 9	\$45	\$57		\$50	\$67	
GUEST TWILIGHT/3:30 PM	\$45	\$57		\$50	\$67	
JUNIOR 18	\$35	\$54		\$35	\$59	
JUNIOR 9 & TWI	\$25	\$37		\$25	\$42	
<b>GREEN FEES - AERIFICATION RATE</b>						
GUEST/CTY/VRD 18	\$35	\$50		\$50	\$70	*IF NEEDED
9 HOLE	\$25	\$35		\$40	\$55	
CART 18		\$15			\$20	
CART 9		\$10			\$15	
<b>LEAGUE FEES</b>						
LEAGUE EARLY & FALL SEASON		\$45		\$48	\$3 INCREASE	
LEAGUE PEAK SEASON		\$50		\$60	\$10 INCREASE	
<b>SEASON PASSES</b>						
VRD GOLD	\$1,900		5 DAY ADVANCE RESERVATION WINDOW	\$2,000		SEASON PASSES ARE ALL INCREASED BY \$100 HOWEVER REFUNDABLE IF ATTEND "SMILE SCHOOL"
VRD SILVER PRIOR TO MAY 15						5 DAY ADVANCE RESERVATION WINDOW
VRD SILVER	\$1,000			\$1,100	\$100 off with smile school	
EAGLE COUNTY RESIDENT GOLD (NO RESTRICTIONS)	\$2,400			\$2,400	\$100 off with smile school	
EAGLE COUNTY RESIDENT SILVER PASS	\$1,400			\$1,400		
10 ROUND PUNCH VRD (FLEXIBLE - ABLE TO MAKE TEE TIME ON WEEKEND)	\$650			\$650		
10 ROUND PUNCH W/CART (FLEXIBLE)	\$825			\$850	\$25 INCREASE	
20 ROUND PUNCH VRD (FLEXIBLE)	\$700			\$700		
20 ROUND PUNCH VRD (GOOD ONLY AFTER 1 P.M.)	\$550			\$550		
10 ROUND PUNCH EAGLE COUNTY (FLEXIBLE)	\$700			\$700		
10 ROUND PUNCH W/CART EAGLE COUNTY (FLEXIBLE)	\$875			\$900	\$25 INCREASE	
20 9 HOLE PUNCH EAGLE COUNTY (FLEXIBLE)	\$750			\$750		
YOUNG ADULT PASS (18-29 YRS)	\$550	\$25 INCREASE		\$650	\$100 off with smile school	
YOUNG ADULT PASS W/CART (18-29 YRS)	\$1,000			\$1,100		
JUNIOR SILVER PASS	\$150			\$150		
JUNIOR GOLD PASS	\$300			\$300		
ADULT - JUNIOR PASS	\$250			\$250		
ADULT - JUNIOR PASS W/CART	\$400			\$450	\$50 INCREASE	
MERCHANT PASS - VAIL	\$1,000			\$1,100		
<b>VAIL GOLF CLUB - CONTINUED</b>						
<b>CART RENTALS</b>						
18 HOLES	\$19			\$24	\$21-W/SEASON PASS OR PUNCH CARD	*BASED ON NEW CART FLEET + GPS SYSTEM
9 HOLES	\$12			\$17	\$14-W/SEASON PASS OR PUNCH CARD	
LEAGUE	\$17			\$19		
PULL CART						
PULL CART 9 HOLES	\$6	\$1 INCREASE		\$6		
PULL CART 18 HOLES	\$9	\$1 INCREASE		\$9		
GOLF BIKE 9 HOLES	\$12			\$12		
GOLF BIKE 18 HOLES	\$15			\$15		
<b>RENTAL CLUBS</b>						
18 HOLES	\$50			\$55	\$5 INCREASE	
9 HOLES	\$40			\$45	\$5 INCREASE	
<b>RANGE</b>						
SMALL	\$6	\$1 INCREASE		\$6		
MEDIUM	\$8	\$1 INCREASE		\$8		
LARGE	\$12	\$2 INCREASE		\$12		
RANGE CARD	\$150	\$25 INCREASE		\$150		
<b>OTHER AMENITIES</b>						
CLUB STORAGE	\$175			\$175		
CLUB STORAGE W/PULL CART	\$225			\$225		
LOCKER	\$200			\$200		



**DOBSON ICE ARENA**

<b>MISC.</b>	<b>2019 RATES</b>	<b>2020 RATES</b>
1 HR. ICE RENTAL - FULL RATE	\$228	\$235
1 HR. ICE RENTAL - ADULTS	\$208	\$214
1 HR. ICE RENTAL - SKATING CLUB AND VAIL EAGLE HOCKEY	\$208	\$214
1 HR. ICE RENTAL - HOCKEY NON-PRIMETIME	\$133	\$137
1 HR. ICE RENTAL - BEFORE NON-PRIMETIME	NA	NA
DAILY RENTAL/ICE ONLY	\$2,850	\$2,850
<b><u>PUBLIC SESSION FEES</u></b>		
ADULTS (13+)	\$7	\$7
YOUTH (5-12)	\$6	\$6
CHILD (4 & UNDER)	\$3	\$3
STICK AND PUCK	\$7	\$7
SKATE RENTAL	\$3	\$3
SKATE SHARP (OVERNIGHT)	\$7	\$7
SKATE SHARP (DAY OF)	\$10	\$10
<b><u>SEASON SKATING PASS</u></b>		
VRD FREESTYLE SESSIONS	\$14	\$14
10 PUNCH FREESTYLE CARD	\$126	\$126
10 PUNCH SKATE SHARPENING	\$63	\$63
10 PUNCH DROP-IN HOCKEY	NA	NA
10 PUNCH PUBLIC SKATING CARD (YOUTH)	NA	NA
10 PUNCH PUBLIC SKATING CARD (ADULT) (NOW ALL AGES)	\$54	\$54
<i>*BUY 9 AND GET 1 FREE</i>		
<b><u>VRD LEARN TO SKATE</u></b>		
STORY TIME (TODDLER SKATE)	\$10	\$10
VRD SQUIRT REC. HOCKEY (16 WEEKS)	NA	NA
VRD MITE/MINI (FALL SEASON) 8 WEEKS	\$160	\$160
VRD MITE/MINI (WINTER SEASON IF REGISTERED FOR FALL) 8 WEEKS	\$160	\$160
HOCKEY EQUIPMENT RENTAL (BOTH SEASONS)	\$50	\$50
VRD MITE/MINI (PRE-REGISTER BOTH SESSIONS)	\$270	\$270
<b><u>LOCKER RENTALS</u></b>		
FULL SIZE - SEASON	\$95	\$95
HALF SIZE - SEASON	\$70	\$70
THIRD SIZE - SEASON	\$50	\$50
FULL SIZE - 6 MO.	\$50	\$50
HALF SIZE - 6 MO.	\$40	\$40
THIRD SIZE - 6 MO.	\$30	\$30
SPECIAL EVENT DAILY	\$3,700	\$3,700
<b><u>HOUSE SERVICES</u></b>		
FORKLIFT - 1 HOUR	\$50	\$50
MAN LIFT - 1 HOUR	\$60	\$60
CURTAIN/BACKDROP	\$50	\$50
ELECTRICAL OUTLETS	\$50	\$50
SPOTLIGHT/DAILY	\$80	\$80
<b><u>CONCESSION RENTAL/MONTH</u></b>		
BASE RENT	NA	NA
<b>THESE FEES WOULD BE EFFECTIVE JUNE 1 AND/OR SEPTEMBER 1, 2020</b>		

<b>SPORTS DEPARTMENT</b>				
<b>SPORTS DEPARTMENT LEAGUE FEES</b>				
<b>LEAGUES</b>	<b>2019 RATES</b>	<b>2019 RESIDENT</b>	<b>2020 RATES</b>	<b>2020 RESIDENT</b>
SUMMER SOFTBALL	\$630	\$600	\$645	\$615
FALL CO-REC SOFTBALL				
FALL FOOTBALL	\$425	\$390	\$435	\$400
8V8 SUMMER SOCCER	\$530		\$550	
8V8 FALL SOCCER	\$280		\$300	
SAND VOLLEYBALL - 4 PERSON	\$125		\$140	
SAND VOLLEYBALL - 2 PERSON	\$65		\$70	
CORNHOLE	\$50		\$50	
FRED AMMER SOCCER TOURNAMENT	\$495/SILVER	\$555/GOLD	\$505/SILVER	\$565/GOLD
<b>RED SANDSTONE ACTIVITIES</b>				
OPEN GYM	\$4 DROP IN	10 DAY PASS - \$30	\$5 DROP IN	10 DAY PASS - \$40
WINTER VOLLEYBALL	\$250	\$220	\$260	\$230
FALL VOLLEYBALL	\$250	\$220	\$260	\$230
BASKETBALL	\$480	\$450	\$500	\$470
INDOOR SOCCER				
<b>SPORTS DEPARTMENT RACE SERIES</b>				
<b>RUNNING RACES</b>	<b>2019 RATES</b>		<b>2020 RATES</b>	
INDIVIDUAL RACE 6-11K	\$33 PRE/\$38 WEEK/\$45 DAY		\$35 PRE/\$40 WEEK/\$47 DAY	
INDIVIDUAL RACE 5K	\$26 PRE/\$31 WEEK/\$38 DAY		\$26 PRE/\$31 WEEK/\$38 DAY	
INDIVIDUAL RACE HALF MAR	\$45 PRE/\$50 WEEK/\$60 DAY		\$48 PRE/\$53 WEEK/\$65 DAY	
STUDENT K-12	\$23 PRE/\$28 WEEK/\$35 DAY		\$23 PRE/\$28 WEEK/\$35 DAY	
5K SERIES	\$110		\$110	
RACE SERIES	\$200		\$215	
<b>WHITEWATER</b>				
INDIVIDUAL RACE-KAYAK/SUP	\$12 PREREG	\$18 DAY OF	\$14 PREREG	\$20 DAY OF
RACE SERIES-KAYAK/SUP	\$45		\$55	
INDIVIDUAL RACE-RAFT (2 PPL)	\$18 PREREG	\$26 DAY OF	\$20 PREREG	\$28 DAY OF
RACE SERIES RAFT	\$70		\$80	
<b>MOUNTAIN BIKE RACES</b>				
ADULT	\$26 PREREG	\$37 DAY OF	\$26 PREREG	\$37 DAY OF
YOUTH (UNDER 16)	\$10 PREREG	\$15 DAY OF	\$12 PREREG	\$17 DAY OF
SERIES ADULT	\$155		\$160	
SERIES YOUTH	\$65		\$70	
TEAM FEE	\$100		\$100	
<b>SHORT TRACK RACE SERIES</b>				
ADULT	\$15 PREREG	\$20 DAY OF	\$15 PREREG	\$20 DAY OF
YOUTH	\$5 PREREG	\$7 DAY OF	\$6 PREREG	\$8 DAY OF
ADULT SERIES	\$40		\$40	
YOUTH SERIES	\$15		\$15	
<b>CYCLOCROSS</b>				
ADULT	\$20 PREREG	\$25 DAY OF	\$20 PREREG	\$25 DAY OF
YOUTH	\$10 DAY OF	\$15 DAY OF	\$10 DAY OF	\$15 DAY OF
<b>WINTER GRAIL RACES</b>				
UPHILL & SKIMO	\$30 PREREG	\$40 DAY OF	\$35 PREREG	\$45 DAY OF
UPHILL STUDENT	\$20 PREREG	\$30 DAY OF	\$25 PREREG	\$35 DAY OF
WINTER NORDIC/BIKE RACE	\$25 PREREG	\$35 DAY OF	\$25 PREREG	\$35 DAY OF
WINTER NORDIC/BIKE RACE STUDENT	\$15 PREREG	\$20 DAY OF	\$15 PREREG	\$20 DAY OF
SHAMROCK SHUFFLE	\$25 PREREG	\$35 DAY OF	\$26 PREREG	\$36 DAY OF
SHAMROCK SHUFFLE STUDENT	\$15 PREREG	\$20 DAY OF	\$16 PREREG	\$21 DAY OF
GRAIL SERIES	\$80 ADULT/\$60 STUDENT		\$85 ADULT/\$65 STUDENT	
<b>FAMILY MUD RUN - KIDS ADVENTURE GAMES</b>				
FAMILY OF 4	\$60 PREREG	\$70 DAY OF	\$65 PREREG	\$75 DAY OF
ADULT	\$24 PREREG	\$30 DAY OF	\$25 PREREG	\$31 DAY OF
YOUTH	\$12 PREREG	\$18 DAY OF	\$14 PREREG	\$20 DAY OF
<b>YOUTH SPORTS</b>				
<b>LEAGUES</b>	<b>2019 RATES</b>		<b>2020 RATES</b>	
<b>SOCCER:</b>				
MICRO	\$60		\$60	
U8	\$65		\$65	
U10	\$70		\$70	
MIDDLE SCHOOL XC	\$75		\$75	
HIGH COUNTRY HOOPS	\$75		\$75	
YOUTH VOLLEYBALL	\$85		\$85	
T-BALL	\$75		\$75	
YOUTH FUTSAL	\$75		\$75	
<b>CAMPS</b>				
BASEBALL	\$165 HALF DAY	\$225 FULL DAY	\$175 HALF DAY	\$230 FULL DAY
INTERNATIONAL SOCCER	\$175 HALF DAY	\$244 FULL DAY	\$180 HALF DAY	\$250 FULL DAY
GIRLS SOCCER ACADEMY				
BASKETBALL ACADEMY		\$165		\$170
BASKETBALL SHOOTING		\$175		\$180
LACROSSE		\$225		\$230
MINI-HAWK	\$165		\$170	
CSU VOLLEYBALL		\$175		\$175
NEXT LEVEL SOCCER	\$225 HALF DAY	\$325 FULL DAY	\$230 HALF DAY	\$330 FULL DAY
FLAG FOOTBALL		\$225		\$230
BRITNEY BROWN VB	\$75/\$100/\$150 (DIFFERENT LENGTH)			\$75/\$100/\$150

<b>SPORTS DEPARTMENT - CONTINUED</b>				
<b>SPORTS DEPT FACILITY RENTAL</b>				
	<b>2019 RATES</b>	<b>2019 RESIDENT</b>	<b>2020 RATES</b>	<b>2020 RESIDENT</b>
<b>SOFTBALL</b>				
1 DIAMOND	\$50 PER HOUR	\$30 PER HOUR	\$55 PER HOUR	\$35 PER HOUR
OVER 4 HOURS	\$220 PER DAY	\$130 PER DAY	\$230 PER DAY	\$135 PER DAY
3 DIAMONDS	\$535 PER DAY	\$360 PER DAY	\$550 PER DAY	\$375 PER DAY
NATIONAL EVENT/TOURNAMENT	\$535 PER DAY		\$550 PER DAY	
<b>ATHLETIC FIELD</b>				
HOURLY	\$60 PER HOUR	\$30 PER HOUR	\$65 PER HOUR	\$35 PER HOUR
OVER 4 HOURS	\$250 PER DAY	\$130 PER DAY	\$260 PER DAY	\$135 PER DAY
NATIONAL EVENT/TOURNAMENT	\$535 DAY		\$545 DAY	
FIELD MARKING	\$170/Field		\$175/Field	
FENCE REMOVAL	\$400		\$400	
<b>SPECIAL EVENTS</b>				
FOR NON-ATHLETIC EVENTS CAUSING	TBD DEPENDING ON EVENT		TBD DEPENDING ON EVENT	
<b>GYM RENTALS</b>				
HOURLY	\$55 PER HOUR	\$30 PER HOUR	\$60 PER HOUR	\$35 PER HOUR
OVER 4 HOURS	\$220 PER DAY	\$130 PER DAY	\$230 PER DAY	\$135 PER DAY
NATIONAL EVENT/TOURNAMENT	\$370 PER DAY		\$400 PER DAY	
<b>VOLLEYBALL COURTS (SAND)</b>				
RENTAL	\$35 PER HOUR	\$25 PER HOUR	\$35 PER HOUR	\$25 PER HOUR
OVER FOUR HOURS - 1 COURT	\$150 PER DAY	\$110 PER DAY	\$150 PER DAY	\$110 PER DAY
3 COURTS	\$345 PER DAY	\$225 PER DAY	\$360 PER DAY	\$240 PER DAY
<b>TIMING SERVICES</b>				
NON PROFIT	MINIMUM \$400 + \$1 RUNNER OVER 100 RUNNERS		MINIMUM \$400 + \$1 RUNNER OVER 100 RUNNERS	
FOR PROFIT	MINIMUM \$800 + \$2 RUNNER OVER 100 RUNNERS		MINIMUM \$800 + \$2 RUNNER OVER 100 RUNNERS	

<b>VAIL TENNIS CENTER</b>				
<b>PASSES</b>	<b>2019 RATES</b>	<b>2020 RATES</b>		
VRD TAXPAYER	\$180	\$200	RAISING PRICIES \$20 IN 2020. DIDN'T RAISE PASS LAST YEAR DUE TO ELIMINATING \$1 BALL FEE	
NON-TAXPAYER	\$210	\$235		
PASS HOLDER GUEST		\$15		
<b>COURT FEES</b>	PRIME TIME: 8 A.M. TO 1 P.M.	PRIME TIME: 8 A.M. TO 1 P.M./ 1 P.M. TO CLOSE		
1 HOUR	\$20	\$25/20		
90 MINUTES	\$30	\$35/25		
<b>LESSONS</b>				
PRIVATE				
HOUR	\$75	\$75		
1/2 HOUR	\$45	\$45		
SEMI-PRIVATE LESSONS				
HOUR	\$95	\$95		
1/2 HOUR	\$60	\$60		
3 PEOPLE				
HOUR	\$115	\$115		
1/2 HOUR	\$80	\$80		
<b>RAQUET</b>				
STRINGING	\$20 PLUS STRING	\$20 PLUS STRING		
RENTAL	\$5 PER DAY	\$5 PER DAY		
<b>TENNIS ACTIVITIES</b>				
ALL PLAY DOUBLES	\$15 PER PERSON	\$15 PER PERSON	NON-PASSHOLDERS PAY \$15 PASSHOLDERS ARE FREE	
SR. MEN DOUBLES	\$15 PER PERSON	\$15 PER PERSON		
LADIES' DAY	\$15 PER PERSON	\$15 PER PERSON		
MEN'S NIGHT	\$15 PER PERSON	\$15 PER PERSON		
CLUB 50	PART OF MEMBERSHIP	\$15 PER PERSON		
MEN'S DOUBLES	\$15 PER PERSON	\$15 PER PERSON		
MEN'S SINGLE LADDER	\$15 PER PERSON	\$15 PER PERSON		
MIXED DOUBLES	\$15 PER PERSON	\$15 PER PERSON		
LADIES' DOUBLES	\$15 PER PERSON	\$15 PER PERSON		
SUNDAY MORNING DOUBLES	\$15 PER PERSON	\$15 PER PERSON		
CARDIO	\$15/CLASS OR \$12.50/CLASS IF 10 PACK BOUGHT	\$15/CLASS OR \$12.50/CLASS IF 10 PACK BOUGHT		
<b>BILL WRIGHT CHAMPIONSHIPS</b>	TBD	TBD		
<b>JUNIOR LESSONS</b>				
ONE WEEK	\$100 PER WEEK	\$100 PER WEEK		
TWO WEEKS	\$100 PER WEEK	\$100 PER WEEK		
<b>TENNIS CAMPS</b>	\$250 PER CAMP	\$250 PER CAMP		
<b>PICKLEBALL</b>				
<b>SUMMER SEASON JUN-SEPT</b>	<b>2019 RATES</b>	<b>2020 RATES</b>		
VRD RESIDENT	\$140/SINGLE	\$150		
NON-VRD RESIDENT	\$180/SINGLE	\$210		
JUNIOR (17&UNDER) RES/NON	\$75	\$100		
<b>WINTER SEASON OCT-MAY</b>		STARTS OCT. 2020		
VRD RESIDENT	\$140/SINGLE	\$150		
NON-VRD RESIDENT	\$180/SINGLE	\$210		
JUNIOR (17&UNDER) RES/NON	\$75	\$100		
<b>ANNUAL PASS YEAR-ROUND</b>		STARTS OCT. 2020		
VRD RESIDENT	\$200/SINGLE	\$200		
NON-VRD RESIDENT	\$250/SINGLE	\$260		
JUNIOR (17&UNDER) RES/NON	\$125	\$150		
<b>DAILY DROP-IN FEE</b>				
VRD RESIDENT	\$5	\$5		
NON-VRD RESIDENT	\$7	\$8		
JUNIOR (17&UNDER) RES/NON	\$5	\$5		
COURT RESERVATION-RES	\$20/HOUR \$25/1.5 HOUR	\$20/HOUR \$25/1.5 HOUR		
COURT RESERVATION-NON	\$20/HOUR \$25/1.5 HOUR	\$30/HOUR \$35/1.5 HOUR		
<b>PICKLEBALL CAMPS</b>				
JUNIOR CAMPS	\$150 PER CAMP	\$150 PER CAMP		
<b>PRIVATE LESSONS</b>				
PRIVATE LESSONS-PASS HOLDER 1 PERSON		\$65/HR \$45/HALF HOUR		
SEMI-PRIVATE LESSONS-PASS HOLDER 2 PEOPLE		\$80/HR \$60/HALF HOUR		
SEMI-PRIVATE LESSONS-PASS HOLDER 3 PEOPLE		\$90/HR \$70/HALF HOUR		
CLINIC PASS HOLDER-MINIMUM OF FOUR PEOPLE		\$25/PERSON/HOUR		
PRIVATE LESSONS-NON-PASS HOLDER 1 PERSON		\$70/HR \$50/HALF HOUR		
SEMI-PRIVATE LESSONS-NON-PASS HOLDER 2 PEOPLE		\$90/HR \$65/HALF HOUR		
SEMI-PRIVATE LESSONS-NON-PASS HOLDER 3 PEOPLE		\$100/HR \$75/HALF HOUR		
CLINIC NON-PASS HOLDER-MINIMUM OF FOUR PEOPLE		\$30/PER PERSON/HOUR		
<b>BALL MACHINE RENTAL</b>		\$15/HOUR PLUS APPLICABLE COURT FEE		

**YOUTH SERVICES**

<b>IMAGINATION STATION</b>		<b>2019 RATES</b>		<b>2020 RATES</b>	
DAILY ADMISSION		\$7/CHILD		\$8/CHILD	
10 PUNCH CARD					
ANNUAL MEMBERSHIP		CHILD: \$20/WK, \$40/MONTH, \$60/YEAR, \$40/YEAR VRD		CHILD: \$20/WK, \$40/MONTH, \$60/YEAR, \$40/YEAR VRD	
DROP OFF		FAMILY: \$60/MONTH, \$100/YEAR, \$60/YEAR VRD		FAMILY: \$60/MONTH, \$100/YEAR, \$60/YEAR VRD	
PARTIES (2 HOURS)		\$10/CHILD/HOUR		\$10/CHILD/HOUR	
UP TO 10 CHILDREN				\$150	
ADDITIONAL CHILDREN BEYOND 10				\$7	
<b>SINGLE DAY PROGRAMS</b>		<b>2019 RATES</b>			
ARTS, CRAFTS, COOKING (2 TO 3 HOURS)					
5 OR MORE SESSIONS					
FITNESS (1 HR)					
DROP-IN					
<b>KIDZONE AFTER SCHOOL PROGRAM</b>					
REGISTRATION FEE PER FAMILY		\$0			
AFTERNOON DROP-IN		\$21		\$21	
AFTERNOON PRE-PAY		\$16		\$16	
SCHOOL'S OUT CAMP					
RATE		\$40 PRE PAY; \$45 WITHIN 10 DAYS		\$45 PRE PAY; \$50 WITHIN 10 DAYS	
EAGLE COUNTY STUDENT RATE					
<b>PRE KAMP VAIL</b>		<b>2019 RATES</b>	<b>ECSD &amp; VRD</b>	<b>2020 RATES</b>	<b>ECSD &amp; VRD</b>
REGISTRATION (INCLUDES T-SHIRT)		\$0			
DAILY		\$72	\$62	\$73	\$63
5 DAY PASS		\$62	\$52	\$63	\$53
10 DAY PASS		5-DAY DISCOUNT SUNSETS 6/30 (UNLESS "MEMBERSHIP")		8-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBERSHIP")	
VAIL RESIDENTS		\$10 OFF DAYS PAID BY 5/31		\$5 OFF DAYS PAID BY 5/22	
<b>CAMP VAIL</b>					
REGISTRATION (INCLUDES T-SHIRT)		\$0			
DAILY		\$67	\$57	\$68	\$58
FOURTH OF JULY PARADE					
5 DAY PASS		\$57	\$47	\$58	\$48
10 DAY PASS					
VAIL RESIDENTS		5-DAY DISCOUNT SUNSETS 6/30 (UNLESS "MEMBERSHIP")		8-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBERSHIP")	
				\$3 OFF DAYS PAID BY 5/22	
<b>CAMP ECO FUN</b>					
REGISTRATION (INCLUDES T-SHIRT)					
2 DAY SESSION		\$100	\$85	\$110	\$90
5 OR MORE SESSIONS		\$5 OFF FIVE OR MORE SESSIONS PAID BY 5/27		\$5 OFF SESSIONS PAID BY 5/22	
(RATES IF PURCHASED BY MAY 1)		\$5 OFF DAYS PAID BY 5/31			
<b>COMMUNITY ROOM</b>					
FITNESS: YOGA, TRX					
DROP-IN					
PUNCH CARD/SESSION					
MEMBERSHIP					
ART					
SESSION		\$10-\$20 PER CLASS		\$20 TO \$25/CLASS COCKTAILS & CANVAS	
PUNCH CARD					
CHILDREN'S ART DROP-IN		\$7		\$8	
PAINT YOUR OWN POTTERY		\$10 TO \$40 FOR POTTERY		\$10 TO \$40 FOR POTTERY	
BIRTHDAY PARTIES		\$150/10 + \$5/CHILD UP TO 20		\$150/10 + \$7/CHILD UP TO 20	

# Vail Recreation District

## 2020 Preliminary Budget Overview

### General Overview

The following is a brief summary of the condensed preliminary budget found on page 2 of the September 30, 2019 financial report.

### Revenues

- **Taxes** - The assessed valuation of the District, after deduction for the Lionshead TIFF, increased 12.3% for 2020 due to new construction and it being a revaluation year by the county assessor. However, multiple hotels within the District are in their third year of disputing their valuations. Therefore, we are budgeting for these valuations to decrease which will result in fewer taxes collected in 2020 and adjusting for 2018 and 2019 taxes to be abated. The operations mill levy of the District will adjust from 3.760 to 3.888 mills due to the decline in the state-wide residential assessment rate from 7.20% to 7.15%. For operations there will also be an abatement mill levy of 0.017 mills imposed to recoup prior year abatements. The mill levy dedicated to payment of the Dobson bonds will automatically decrease from 0.248 mills to an estimated 0.233 mills for 2020. This is the final year of the Dobson bond mill levy as the bonds will be paid off. Specific ownership taxes on motor vehicles are also included in the tax amounts, which are estimated to be 4.5% of property taxes. Deducted from these revenues is the 3% fee for collections withheld by the Eagle County treasurer.
- **Other Non-Departmentalized** - This includes interest revenues and funds received from lottery ticket sales. 2019 was higher than 2020 due to a rebate from our health insurance provider in 2019 that will not repeat in 2020.
- **Sports** - 2020 revenues will be relatively comparable to 2019 with some programs expected to have minimal increased rates and participation.
- **Gymnastics** - 2020 revenues will be relatively comparable to 2019 with some increased participation. Both years show an increase in revenues due to hosting a meet.
- **Community Programming** - Revenues are expected to rebound as KidZone programming will be back to normal in Red Sandstone Elementary. Bike and other camps will continue to grow in 2020.
- **Nature Center** - This program was transferred to the Town and as such there are no revenues or expenses for 2020.
- **Nordic** - Operating revenues have been estimated based on our first two seasons and we are assuming it will be an average snow year based on the extremes of the past two seasons.
- **Golf** - Revenues are expected to be in line with 2019 after being down significantly in 2018 due to the condition of the greens and fall construction projects. Increased cart fees for a new fleet equipped with GPS will help to boost revenues.
- **Tennis** - Revenues are expected to remain consistent with 2019.
- **Pickleball** - Revenues will decline as we move out of the complexities of offering retail sales and focus on programming.
- **Dobson** - Most revenues are expected to remain consistent with 2019, but we will add bumper car rental revenues for machines purchased in 2019.
- **Golf F&B / Banquet Room** - Revenues are largely expected to remain consistent as rates were largely held constant from 2018 to 2019 due to pre-bookings in 2018 for the banquet room.

## Operating Expenses

- **Personnel** - Continued significant increases in hourly wages are budgeted for 2020 to keep up with the labor shortages being experienced. Year-round salaried staff are budgeted to receive an average of a 1.8% pay increase as well, weighted more heavily towards employees at the lower end of the pay scale. Additional merit bonuses for outstanding performance, if given, would be funded through a portion of the contingency line item if available.
- **Administration** - 2020 will include an additional full-time human resource manager, lowering the costs of outside consultants to partially offset the additional expense, caused by the growing number of staff and accounting transactions from Nordic, food and beverage, pickleball, and other program expansions.
- **Public Relations** - Generally consistent with 2019.
- **Park Maintenance** - Justin will be taking over for Jim who is retiring and is proposing additional materials and labor to better prepare the fields for events in 2020.
- **Facilities Maintenance** - 2020 budget is consistent with 2019 as there is little room for change due to the majority of expenses being payroll and benefit driven.
- **Sports** - Most items generally consistent with 2019.
- **Gymnastics** – Most items generally consistent with 2019, with increased expenses for anticipated increased meet and programming participation.
- **Community Programming** – Costs will increase as after school program is back in Red Sandstone Elementary, most other items generally consistent with 2019.
- **Nature Center** – This program was transferred to the Town and as such there are no revenues or expenses for 2020.
- **Nordic** - Due to a successful 2018/2019 season we are replacing a large portion of the rental fleet in 2019. 2020 will generally see an increase in staffing costs with a decrease in rental fleet replacements.
- **Golf Operations** – Most items generally consistent with the 2019 with the exception of adding a full-time position for assist Alice, and also work in Nordic during the winter season.
- **Golf Maintenance** - Most items generally consistent with 2019, planning to increase hourly wages but hire fewer positions to keep costs consistent.
- **Tennis** - Expenses largely in line with the 2019, with the exception of labor cost increases.
- **Pickleball** - Planning to decrease staffing levels and remove the retail portion of the program to keep it viable for the long-term.
- **Dobson** – Maintenance costs continued to rise on the aging facility, most of other costs consistent with 2019. Expenses include food and beverage as well as general operations.
- **Golf F&B / Banquet Room** - Significant increase in labor costs to be able to adequately staff the operation, which has been a challenge for multiple years.

### **Debt Service and Capital**

- **Debt Service** - The only remaining debt service costs consist of the Dobson bonds, which are paid for through the offsetting property tax mill levy. These bonds will be paid off in 2020.
- **Capital** - With golf course construction projects wrapping up in 2019, 2020 will include a number of smaller items including but not limited to:
  - Replacing equipment/vehicles
  - Routine building maintenance
  - Golf course cart path overlays
  - Net replacements
  - Dobson rink chiller system overhaul
  - Tennis center interior remodel
  - Golf maintenance interior facility remodel
  - New fleet of golf carts, including GPS
  - Plantings along Gore Creek and additional trees along hole #4
  - Costs also include 15% for contingency.

**Contingency** - A contingency line item of \$200,000 has been included for unforeseen swings in operating revenues or expenses.

**Fund Balance** - The 2020 budget calls for revenues to be nearly equal to expenses, with just a \$100,000 increase in fund balance. Fund balance is estimated to end 2020 at roughly \$4,350,000, allowing the District to maintain \$1.5 Million for operations, \$320,000 restricted for emergencies by TABOR, and \$150,000 for non-spendable items such as prepaid insurance and golf/Nordic/food & beverage inventory. The capital reserve fund of \$2,400,000 will be carried forward for spending on projects in future years.



**VAIL RECREATION DISTRICT**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE**  
**ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED**

Printed: 10/21/19  
 Modified Accrual Basis

	2018 Audited Actual	2019 Forecast	2019 Adopted Budget	Variance Favorable (Unfavor)	9 Months Ended 09/30/19 Actual	9 Months Ended 09/30/19 Budget	Variance Favorable (Unfavor)	Current Month 09/30/19 Actual	Current Month 09/30/19 Budget	Variance Favorable (Unfavor)	2020 Prelim Budget
<b>COMBINED REVENUES</b>											
PROPERTY AND OTHER TAXES, NET OF FEES	4,491,843	4,526,017	4,335,807	190,210	4,421,601	4,322,119	99,482	40,875	28,685	12,190	4,728,906
OTHER NON-DEPARTMENTALIZED REVENUES	122,998	158,750	78,500	80,250	138,341	55,488	82,853	16,802	12,296	4,506	115,000
SPORTS	417,923	410,348	423,051	(12,703)	372,632	392,418	(19,787)	10,218	9,129	1,089	423,890
GYMNASTICS	202,254	256,058	245,845	10,213	185,640	170,693	14,947	33,410	22,933	10,476	282,620
COMMUNITY PROGRAMMING	419,979	382,377	386,296	(3,919)	353,657	354,921	(1,264)	11,924	3,682	8,242	431,200
NATURE CENTER	18,693	-	-	-	-	-	-	-	-	-	-
NORDIC CENTER	454,361	437,325	384,945	52,380	232,239	193,456	38,783	-	-	-	472,050
GOLF COURSE	1,034,448	1,355,987	1,344,150	11,837	1,345,169	1,324,797	20,372	194,250	171,764	22,486	1,377,600
TENNIS	40,856	41,912	32,750	9,162	41,912	31,112	10,799	3,806	4,444	(638)	41,854
PICKLEBALL	73,809	128,316	85,500	42,816	113,183	70,955	42,227	17,618	10,895	6,723	96,420
DOBSON	834,697	896,483	808,879	87,604	734,879	609,626	125,253	67,238	29,649	37,589	911,435
GOLF F&B / BANQUET ROOM, NET OF COGS	768,495	654,238	706,295	(52,057)	405,437	517,796	(112,359)	75,111	84,212	(9,101)	712,241
<b>TOTAL REVENUES</b>	<b>8,880,355</b>	<b>9,247,810</b>	<b>8,832,018</b>	<b>415,792</b>	<b>8,344,689</b>	<b>8,043,382</b>	<b>301,307</b>	<b>471,251</b>	<b>377,688</b>	<b>93,563</b>	<b>9,593,216</b>
<b>OPERATING EXPENSES</b>											
ADMINISTRATION	(734,772)	(775,240)	(812,914)	37,674	(572,046)	(644,722)	72,676	(42,519)	(50,094)	7,575	(905,868)
PUBLIC RELATIONS/MARKETING	(252,889)	(374,668)	(376,858)	2,189	(253,460)	(278,661)	25,200	(26,147)	(32,859)	6,712	(386,133)
PARK MAINTENANCE	(211,959)	(244,331)	(227,145)	(17,186)	(157,773)	(169,297)	11,523	(22,481)	(22,264)	(217)	(298,971)
FACILITIES MAINTENANCE	(146,835)	(140,192)	(141,667)	1,475	(101,732)	(104,419)	2,687	(10,351)	(10,271)	(80)	(141,899)
SPORTS	(542,266)	(541,632)	(554,552)	12,920	(413,179)	(448,145)	34,966	(37,573)	(40,580)	3,007	(558,503)
GYMNASTICS	(284,410)	(341,120)	(313,104)	(28,015)	(234,725)	(230,951)	(3,774)	(28,742)	(27,855)	(887)	(358,719)
COMMUNITY PROGRAMMING	(536,686)	(560,302)	(558,651)	(1,651)	(430,937)	(433,544)	2,607	(40,093)	(44,635)	4,542	(605,871)
NATURE CENTER	(67,961)	(481)	-	(481)	(480)	-	(480)	-	-	-	-
NORDIC CENTER	(348,267)	(378,088)	(326,779)	(51,309)	(251,794)	(229,499)	(22,295)	(13,238)	(14,085)	847	(378,118)
GOLF OPERATIONS	(642,195)	(701,094)	(679,409)	(21,685)	(407,472)	(423,275)	15,803	(67,690)	(62,351)	(5,339)	(755,994)
GOLF MAINTENANCE	(931,587)	(932,251)	(950,358)	18,107	(653,658)	(714,964)	61,306	(75,349)	(84,406)	9,057	(927,962)
TENNIS	(94,180)	(99,870)	(102,618)	2,748	(95,149)	(95,990)	841	(10,181)	(11,011)	830	(112,133)
PICKLEBALL	(74,698)	(138,255)	(80,312)	(57,944)	(124,737)	(65,167)	(59,570)	(29,282)	(13,109)	(16,173)	(76,007)
DOBSON	(917,650)	(963,489)	(933,893)	(29,596)	(713,538)	(694,492)	(19,046)	(61,964)	(60,766)	(1,198)	(981,907)
GOLF F&B / BANQUET ROOM	(788,849)	(775,097)	(781,106)	6,009	(594,881)	(596,414)	1,533	(94,400)	(91,262)	(3,138)	(888,148)
<b>TOTAL EXPENSES</b>	<b>(6,575,204)</b>	<b>(6,966,109)</b>	<b>(6,839,365)</b>	<b>(126,744)</b>	<b>(5,005,562)</b>	<b>(5,129,540)</b>	<b>123,977</b>	<b>(560,009)</b>	<b>(565,548)</b>	<b>5,539</b>	<b>(7,376,233)</b>
<b>CHANGE IN FUND BAL BEFORE DS &amp; CAP</b>	<b>2,305,151</b>	<b>2,281,701</b>	<b>1,992,653</b>	<b>289,048</b>	<b>3,339,126</b>	<b>2,913,842</b>	<b>425,284</b>	<b>(88,758)</b>	<b>(187,860)</b>	<b>99,102</b>	<b>2,216,983</b>
DEBT SERVICE	(273,838)	(270,975)	(270,975)	-	(270,475)	(270,475)	-	-	-	-	(272,456)
DONATIONS, LOANS, & SALE OF ASSETS	-	122,000	-	122,000	-	-	-	-	-	-	-
CAPITAL EXPENDITURES	(1,567,962)	(1,914,070)	(2,767,952)	853,882	(1,410,633)	(2,134,156)	723,524	(89,710)	(87,847)	(1,863)	(1,643,588)
LESS UNFUNDED CAPITAL PROJECTS	-	-	-	-	-	-	-	-	-	-	-
CONTINGENCY	-	(75,000)	(150,000)	75,000	-	(127,500)	127,500	-	(15,000)	15,000	(200,000)
<b>TOTAL NET CAPITAL EXPENSES</b>	<b>(1,841,799)</b>	<b>(2,138,045)</b>	<b>(3,188,927)</b>	<b>1,050,882</b>	<b>(1,681,108)</b>	<b>(2,532,131)</b>	<b>851,024</b>	<b>(89,710)</b>	<b>(102,847)</b>	<b>13,137</b>	<b>(2,116,044)</b>
<b>CHANGE IN FUND BALANCE</b>	<b>463,352</b>	<b>143,656</b>	<b>(1,196,274)</b>	<b>1,339,930</b>	<b>1,658,019</b>	<b>381,711</b>	<b>1,276,308</b>	<b>(178,468)</b>	<b>(290,707)</b>	<b>112,239</b>	<b>100,939</b>
<b>BEGINNING FUND BALANCES</b>	<b>3,648,416</b>	<b>4,111,768</b>	<b>3,773,417</b>	<b>338,350</b>	<b>4,111,768</b>	<b>3,773,417</b>	<b>338,350</b>				<b>4,255,424</b>
<b>ENDING FUND BALANCES</b>	<b>4,111,768</b>	<b>4,255,424</b>	<b>2,577,143</b>	<b>1,678,281</b>	<b>5,769,787</b>	<b>4,155,128</b>	<b>1,614,658</b>				<b>4,356,362</b>

**SUMMARY OF SIGNIFICANT VARIANCES:**

OTHER REVENUES- Unbudgeted stipend paid by health insurance company and higher interest earnings on funds.  
 NORDIC REVENUES- Numbers were strong with great snow conditions in the 2018/2019 season.  
 PICKLEBALL REVENUES- Large increase in tournament revenues and expenses not budgeted.  
 DOBSON REVENUES- Food & Drink sales doing well at the Yeti games, hockey and other programming revenues also doing well.  
 GOLF F&B/ BANQUET REVENUES- Multiple events held during September but not billed until October. Overall revenues are down even with these amounts though.  
 ADMINISTRATION EXPENSES- Savings from outsourcing someone to assist April with accounting and HR matters.  
 PUBLIC RELATIONS EXPENSES- Timing of expenses.  
 NORDIC EXPENSES- Overage largely from fat bike theft insurance deductible and fleet replacement purchases  
 PICKLEBALL- Additional costs for tournament, offset by additional revenues. Excess labor costs.  
 CAPITAL- Did not need contingency funds, several unbudgeted replacements authorized and will roll-forward unused funds to 2020.  
 FUND BALANCE- Savings at end of 2018 rolled forward to 2019.

No assurance is provided on these financial statements;  
 substantially all disclosures required by GAAP omitted.

## VAIL RECREATION DISTRICT DIRECTOR REPORTS

October 24, 2019

### MARKETING

- Marketing is working on redesigning the VRD website. The purpose is to continue to modernize the look, make it easy for users to find the information they are looking for, continued optimization for tablets and mobile devices, and add more interactive content including maps, videos and more photo slideshows. Jessie is also adding more sorting functionality, especially for our youth programs, so it's easier to find programs by age and season.
- Marketing just completed the all-VRD winter brochure and it is at the printer now. This will be distributed at all facilities, welcome centers and local hotels.
- We've been busy on other winter collateral including Trick or Treat Trot marketing, Tricks for Treats, School's Out Camps, Nordic maps and brochures, website updates and youth and adult sports.
- Jessie is looking into new email marketing systems for more efficient delivery and tracking of VRD messaging.
- Digital, newspaper and radio ads are in place for all VRD fall and winter programs.
- Jessie attended the National Recreation and Park Association annual conference in Baltimore. Mike Ortiz and Director Kim Rediker were also in attendance.
- Jessie and Nell will be going to the Adobe Max conference in November, and look forward to learning about new creative trends, software and marketing systems.

### GOLF

- Golf season came to an end on October 15. We had a successful year with strong revenues and a solid number of total golf rounds. We had a total of 22,786 rounds and exceeded our green fee revenue to budget with a total of \$757,624. (our target was \$730,000). Our golf shop retail sales were strong as well. Our retail gross total sales were \$245,352. Our green fee revenue for October was significantly better as we did not aerify the greens. We continued to charge our full fall rate of \$79 for the first two weeks of October. This year, our total green fee for October was \$21,035 compared to \$4,048 in 2018 and \$4,130 in 2017. We also sold a record number of headwear at a total of 1,116 hats!
- Staff attended the fall golf merchandise show in Denver on October 8. We looked at all the new apparel and equipment coming out for the spring and summer of 2020. We will write and place orders starting next week.
- We are spending the week doing inventory, cleaning all areas of golf operations and storing items for the winter. We have professional cleaning next week: cleaning carpets, rubber flooring in the Nordic lodge and the cart barn floor.
- We are excited to have the majority of our staff committed to returning to the Vail Golf Club next year. We have several young men who have interned with us and will have their PGA class A status who are returning next season including: Jesse Campbell, Ethan Neumann and Mike Bandoni. Nathan Mead, George Hart and Trey Johnson plan to return as well.
- Staff attended the PGA West Chapter meeting in Carbondale early in the month. Alice is a current board member of the West Chapter. Trey Johnson and Nathan Mead competed in the two-day West Chapter Championship. Nathan Mead finished tied for 18<sup>th</sup> place and made a check.

## **GOLF MAINTENANCE**

- Thank you, Director Ortiz and Board, for approving an earlier than scheduled closing of the golf course, as it now appears highly likely to be the earliest permanent snow cover since my tenure began here. I'm sure your decision to do so was met with some dissenters, but considering today's snow accumulation (Oct. 18) and the updated forecasts for potentially significant snow on Sunday and Monday, I believe it was the correct decision. We simply would not have been able to accomplish everything needed in order to winterize the golf course without closing on Tuesday.
- As of Thursday evening, the following critical tasks were completed:
- Greens were treated with fungicides for snow mold prevention
- Greens were Dry-ject aerated on Wednesday and Thursday
- Greens were topdressed with sand for protection against desiccation
- Fairways, tees, and the driving range tee were treated with fungicides
- The golf course was fertilized wall to wall, all 75 acres on Wednesday
- All course accessories were removed and placed in storage
- Asphalt overlays on holes 9 and 14 were completed Wednesday as the sun was setting
- With snow accumulation on Friday, there are a few miscellaneous tasks yet to complete in the next several days:
- We must wait to remove the lower driving range netting
- We need to stake and rope off perimeters of greens complexes
- The compressor for the irrigation system winterization/blow-out arrives on Tuesday, Oct. 22, and we should have the system blown out by the end of the day on Thursday or Friday.
- Once we have completed the last few remaining items on the golf course, we will begin setting stakes and signage for the interior portions of Nordic trails nearest the clubhouse/Nordic center.

## **SPORTS**

- We have had lots of meetings with key partners to recap 2019 and begin the planning process for 2020.
- The Bloch and Chapleau Winter Grail Series will evolve to a three-race series this year. For 2020 the race series will consist of a new Beaver Creek Uphill and Ski Mountaineering race on January 19, the Vail Uphill on February 16 and Shamrock Shuffle on March 14.
- We have taken over the Holiday Ugly Sweater Run in its entirety. The event will take place on December 14 in the morning and will run a looped course starting and finishing at Bart & Yeti's. We have partnered with two non-profits - Our Community Foundation's mobile food bank and Toys for Tots - to make this a free fun family event with a donation of food or toys. Our hope is to make this a holiday tradition in the spirit of the EagleVail Turkey Trot.
- The adult sports open gym schedule is as follows:
  - Mondays - Basketball at Red Sandstone, 6-9 p.m.
  - Tuesdays - Soccer at Red Sandstone, 6-9 p.m. (starts on Dec. 1)
  - Fridays - Volleyball at Red Sandstone, 6-9 p.m. (currently ongoing at HPS, will move back to Red Sandstone after Thanksgiving)
- Adult indoor leagues will start on Wednesday Oct. 23 with coed volleyball. Basketball and winter volleyball will commence after the Christmas and New Year holidays.
- Youth sports offerings this winter will be held after school at Homestake Peak School auxiliary gym and include:

- Youth volleyball, grades 3-6, Mondays beginning Dec. 2, coached by VMS and Vail Volleyball Head Coach Whitney Armistead
- Youth futsal, grades 1-2, Tuesdays beginning Dec. 3
- Youth futsal, grades 3-5, Thursdays beginning Jan. 23
- Youth basketball, grades 1-2, Tuesdays beginning March 10 and grades 3-5 on Thursdays beginning March 12.
- Beth and Joel will be helping a timing company time the Eerie Erie next Saturday, to investigate a new chip timing product that has been recommended by our race timing consultant.
- Staff is currently investigating the feasibility of adding a Labor Day softball tournament and an ultra-distance (marathon plus) trail running race to our offerings.

## **COMMUNITY PROGRAMMING**

- Imagination Station has been hosting three to six families per day through October. We have the occasional busy day with eight to 10 families, or folks that want to work on pottery or VR.
- We hosted the first Cocktails & Canvas on Wed, Oct. 9 - Tree Branch Coat Racks with Caleb. We had 16 participants and a lot of fun!
- After School has mid-twenties every day. There was no PwrHrs the week of Oct. 7 and we saw low thirties every day during this week.
- We hosted five days of School's Out Camp the week of Oct. 14-18. We had mid-twenties in camp every day. The days went smoothly, kids had fun, and parents were happy for the service.

## **PARKS**

- Still have some leagues finishing up in the next week or so: youth soccer, flag football, 8v8 soccer.
- We are shutting some fields down for the winter, putting fertilizer, seed and fungicides out.
- The fields have been aerated and the water shut down and blown out.
- Tennis Center is shut down, Booth Creek nets are still up, as are pickleball nets.
- Overall the fields are in good shape going into winter.
- We will be cleaned up and ready by the end of October.

## **GYMNASTICS**

- The first Vail Classic Invitational competition was held at Dobson Ice Arena on Sept. 21 and 22. The competition hosted 120 gymnasts from across the state as well as our neighboring state Wyoming.
- The level 3 through level 5 team traveled to Aspen Gymnastics on Oct. 12 and 13. The level 5 team placed fourth overall.
- The level 3-5 competitive team will travel to Lakewood, Colo. for the PINK Ribbon Invitational on Oct.19 and to Boulder, Colo. on Oct. 27.
- Vail Gymnastics will be hosting a Halloween-themed Parents Night Out on Friday, Oct. 25 from 6-9 p.m. and will feature a haunted house, tricks for treats and a Halloween movie.

## **BUILDING MAINTENANCE / CAPITAL PROJECTS / F&B**

### **Vail Golf & Nordic Clubhouse Construction**

- We are going to conduct a flood test of the upper mechanical deck to identify the leak that continues to penetrate into the restaurant wait station.
- Going to schedule a landscaper to restore rock garden on north west side of building, disturbed and not restored as a result of the sewer vent project.
- Repairing ceiling in Nordic lodge after leaks from restaurant bar. Leaks have been addressed.
- Carpet cleaning scheduled along with other punch list items in preparation for Nordic season.

#### **Vail Golf Starter Building**

- Relocating sewer vent stack on east side of building and will re-establish wireless data connection.
- Installing an epoxy floor in golf ball washroom to mitigate water issues and prevent slip and fall.
- Pricing installation of awning for above golf starter window.
- Finishing punch list items with RA Nelson.
- Preparing to winterize building for winter season.

#### **Golf Maintenance Building & Storage Building**

- Completed phase two of Town-funded driveway and asphalt project.
- Two items remaining on RA Nelson punch list for storage building will be completed by end of month.
- Continue planning with golf maintenance staff to renovate interior staff spaces per Borne Report.

#### **F&B**

- All summer F&B venues are closed for the season including restaurant, starter bldg. and Ford Park.
- Events will continue in Gore Range Room until end of October.
- Great customer service scores throughout the summer.
- Grill on the Gore financials are short to budget and we anticipate a subsidy for year ending 2019.
- Dobson event revenue continues to be strong with a successful Hispanic-music dance last week.

#### **Building Maintenance**

- Gymnastics Center punch list nearing completion.
- Golden Peak Children's Center punch list complete.
- Sports re-location to storage container and lighting install complete.

#### **CAPITAL PROJECTS**

##### **Bridges #14 & #15**

- Minor punch list items to be completed by RA Nelson. Now that course is closed we can work to close out these items.

##### **Hole #15 Retaining Walls**

- Project complete including final payment.

##### **Driving Range Tee Project**

- Project complete including final payment.

## **NORDIC**

- Tonight at 6 p.m. at VMS, Kikkan Randall (US Gold Medal Nordic Olympian) will give a free talk about her drive to make the Olympics and her battle with cancer.
- We are getting excited and ready for the upcoming season, SNOW!
- Inventory (clothing and equipment) has started to arrive.
- We are fully staffed for the 2019-2020 Nordic season.
- Timeline:
  - Oct. 23-25: Go through orders and invoices, begin to match up with inventory that has shipped.
  - Oct. 28: Nordic will begin to move in to get shop and rental area set up.
  - Oct. 29: Unpack and inventory 2019 clothing and equipment (from prior season).
  - Oct. 29: Receive and check -n new clothing and Nordic equipment for upcoming season.
  - Oct. 30: Continue to receive, check-in and price new clothing and equipment.
  - Nov. 4: Projected opening date for the 2019-2020 Nordic season, begin training and clinics for staff.

## **PICKLEBALL**

- This year's Vail Pickleball Open (formerly the Vail Western Slope Regional Pickleball Tournament), was successfully held Aug. 13-18 at Golden Peak. We had 267 players registered from 18 different states and three countries. This year's event included a pickleball pro event with a cash purse and drew 45 of the tops pros in the world including this year's U.S. Open winners - Ben Johns and Kyle Yates. Every pro we heard from said the tournament was well run and that they planned to return to next year's tournament. This year's tournament drew approximately 500 spectators during each day of pro competition, and we expect that number to grow next year. Pro Pickleball Media covered this year's tournament with live streaming and six cameras placed to record pro events for later viewing on YouTube.
- This summer VRD Pickleball offered weekly junior pickleball camps, Monday through Thursday from mid-June to mid-August, and we expect the number of children playing during the summer at Golden Peak to continue to increase.
- During this summer's outdoor season, especially during July and August, the Golden Peak Courts were packed between 8 a.m. and 8 p.m., with drop-in play, Camp Vail sessions, junior camps, clinics, lessons, the Vail Open tournament, wedding parties, birthday parties, corporate groups and more.
- Outdoor drop-in pickleball continues to be offered at Golden Peak daily, weather permitting, from 10 a.m. to 3:00 p.m. When we close Golden Peak for the winter, we will play indoors at Red Sandstone Elementary School on Wednesday and Thursday nights and on Saturday and Sunday mornings.
- Winter and annual VRD pickleball passes are currently on sale and can be purchased at drop-in sessions or online at the VRD website.
- Overall the pickleball program continues to grow and revenues are up year-to-date by 45%.