

VAIL PARK AND RECREATION DISTRICT  
d/b/a VAIL RECREATION DISTRICT  
BOARD OF DIRECTORS

5:00 P.M.  
Thursday, October 25, 2018  
Town of Vail, Council Chambers  
AGENDA  
REGULAR MEETING

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1. Call to Order
2. Changes to Agenda;
3. Approval of Minutes;
  - a. September 27, 2018
4. Public Input (for matters not otherwise on Agenda/3 minute time limit/no disrupting, pursuant to § 18-9-108, C.R.S.);
5. New Business and Special Orders;
  - a. Public Hearing and Adoption of Proposed 2018 Amended Budget - Mr. Eric Weaver and Mr. Mike Ortiz
  - b. Review and Adoption of 2019 Program Fees
  - c. Public Hearing and Adoption of Proposed 2019 Budget -Mr. Eric Weaver and Mr. Mike Ortiz
6. Unfinished Business;
  - a. Construction Update-Mr. Mike Ortiz
7. Officers, Committees, Staff, and Professional Consultants;
  - a. September 2018 Financials-Mr. Eric Weaver
  - b. Recreation Subcommittee Update-Mr. Mike Ortiz
  - c. Executive Director Input
  - d. Board Member Input
8. Adjournment

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## RECORD OF PROCEEDINGS

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Minutes of the Regular Meeting  
Of the Board of Directors

Vail Park and Recreation District  
dba Vail Recreation District  
September 27, 2018

A Regular Meeting of the Board of Directors of the Vail Recreation District, Town of Vail, Eagle County, Colorado, was held on September 27, 2018 at 5:00 p.m. at the Vail Town Council Chambers, Town of Vail, Eagle County, Colorado, in accordance with the applicable statutes of the State of Colorado.

1. MEMBERS PRESENT

1.1. Tom Saalfeld, Bill Suarez, Kim Newbury Rediker, Jason Plante, Roland Kjesbo

2. MEMBERS ABSENT AND EXCUSED

2.1. None

3. STAFF PRESENT

3.1. Mike Ortiz, Jessie Klehfoth, Dan Timm, Jerry Stevens, Jerrica Miller

4. OTHERS PRESENT

4.1. None

5. CONSULTANTS PRESENT

5.1. Eric Weaver

6. CALL TO ORDER

6.1. Director Saalfeld called the meeting to order at 5:02 p.m.

7. CHANGES TO AGENDA

7.1. Mr. Ortiz asked to add an agenda item to recognize an outstanding employee, Jerrica Miller.

8. APPROVAL OF MEETING MINUTES

8.1. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the August 23, 2018 regular meeting.

8.2. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the September 20, 2018 special meeting with Director Plante and Director Rediker abstaining due to absence.

9. PUBLIC INPUT FOR MATTERS NOT OTHERWISE ON AGENDA

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9.1. None

#### 10. REVIEW OF 2018-19 NORDIC PASS AND EQUIPMENT FEES

10.1. Mr. Dan Timm presented the 2018-19 proposed Nordic Center fees. Mr. Timm proposed a moderate increase in rates for season passes, daily fees, rentals and lessons. Under the proposal, daily trail fees would go up slightly, and a new fee was added for youth skiers of \$10 per day. Kids under 6 will still be free. Season passes would go up \$5 per season and rentals up \$2 per day. Mr. Timm said the Nordic Center will also be offering AT equipment for rent, new to the Vail Nordic Center offerings this season. Lessons would go up \$5 per session.

10.2. After some discussion, and by motion duly made and seconded it was unanimously RESOLVED to accept the Nordic Center fees as proposed.

#### 11. REVIEW OF 2018-19 PICKELBALL SEASONAL PASS FEES

11.1. Mr. Jerry Stevens explained the evolution of the VRD pickleball program over the past few years. He stated that as participation numbers and days of programming have increased, so have operational costs. Mr. Stevens explained that the sport is so popular in Vail now that they have to staff the courts 8 a.m. to 8 p.m. during the peak summer season. On the busiest days, Mr. Stevens said they will see 80-90 players during drop-in sessions. He explained that having programmed pickleball is unique to Vail. Mr. Stevens proposed raising the seasonal pass prices \$40 for residents and \$60 for non-residents, and the annual passes \$50 each. Junior passes would stay the same.

11.2. After some discussion, and by motion duly made and seconded it was unanimously RESOLVED to accept the pickleball program fees as proposed.

#### 12. EMPLOYEE AWARD – NEW AGENDA ITEM

12.1. Mr. Ortiz reminded the Board of the recent Businesses, Bogeys and Bragging Rights Tournament put on at the Vail Golf Club in conjunction with the Vail Chamber and Business Association to raise money for the VRD's Tom Slaughter, Jr. Memorial Youth Recreation Grant. To encourage employees to help solicit teams and sponsorships, the VRD held an internal competition among employees and departments. Thanks to the hard work of employees, the tournaments sold out with 32 teams this year and raised over \$20,000 for the scholarship fund. Mr. Ortiz also thanked Mr. Jerry Cross, the gentleman who that started the fund with the Slaughter Family, who just this past week gave another \$1,000. Mr. Ortiz recognized Miss Jerrica Miller who won the individual employee competition bringing in 12 sponsors and a \$3,230 sponsorship value. The admin department won the department competition, bringing in 23 sponsors and a value of \$7,794 between employees Mr. Ortiz, Mrs. April Heredia, Mrs. Jessie Klehfoth and Mrs. Nell Davis. Mr. Ortiz also

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thanked Mrs. Alison Wadey for all her work organizing the tournament and Mrs. Klehfoth and Mrs. Davis for their hard work as well.

#### 13. CONSTRUCTION UPDATE

- 13.1. Mr. Ortiz gave an overview of the capital construction projects at the Vail Golf Club, including the demolition and reconstruction of the golf maintenance storage facility, progress on the new starter building, and information on the driving range, bridge and tee upgrades.

#### 14. AUGUST 2018 FINANCIALS

- 14.1. Mr. Weaver talked about year-to-date variances which are within 1% of budgeted revenues. Mr. Weaver stated that golf revenues are about 25% down to budget, but with interest rates on the rise, other departments doing well, and starting the year \$350K ahead of budget, the deficit has largely been offset. Overall, the VRD is about 2% favorable in operating expenses. Mr. Weaver expects the VRD to finish really close to budget overall. Mr. Weaver also stated that we still have some contingency built in for construction, but overall VRD is in good shape with the offsets.
- 14.2. Mr. Weaver explained to the Board that budget templates were due from department heads today, so Mr. Ortiz and Mr. Weaver will be spending the next week in one-on-one budget meetings with each department head. Departments are also working on their proposed 2019 rates. Mr. Weaver reminded the Board that thanks to the passing of the mill levy increase, we won't have to raise the rates extravagantly, but we do still need to be doing small rate increases based on inflation, which is what the mill levy calculations were based on. The timeline for the budget process is to use the October 25 meeting for the budget hearing, which will be published in the newspaper and open for public comment. Mr. Weaver would then like to postpone the approval of the budget to a second meeting in November so there is time to make adjustments.
- 14.3. After some discussion, the Board thanked Mr. Weaver for the information.

#### 15. EXECUTIVE DIRECTOR INPUT

- 15.1. Mr. Ortiz thanked Mrs. Klehfoth and Mrs. Davis for all the hard work on the BB&B tournament and stepping outside of their regular duties to produce this tournament. Marketing is still really busy with producing collateral for Dobson, open gyms and the Trick or Treat Trot. Mr. Ortiz also highlighted the new photography on the golf website and the new banquet menus that marketing created.
- 15.2. Mr. Ortiz talked about golf maintenance's plans for the golf course over the winter and commended Mr. Scott Todd for his research and thorough plans to protect the course through the winter.

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- 15.3. Mr. Ortiz thanked the sports department for their continued community work. They helped with some local cross country meets and are working weekends to assist these community events, even though this is usually their slow time. Sports is also working on events dates and finalizing the winter race series. The uphill will take place on Feb. 17.
- 15.4. Mr. Ortiz said thank you to the parks department who do such a great job with the fields that college teams from Denver come up to train every fall and run high-altitude camps. These teams are very particular about the fields they play on, and VRD staff does a great job taking care of the fields.
- 15.5. Mr. Ortiz highlighted pickleball outdoor drop-in play, which is still happening daily at Golden Peak. Once the weather gets wintery, the pickleball program will move over to the Ski and Snowboard Academy on Tuesday and Wednesday evenings and Saturday and Sunday mornings. Next year Mr. Stevens is going to offer weekly junior camps throughout the summer.
- 15.6. Mr. Ortiz talked about how Dobson had a Pucks, Pars and Poker event a few weeks ago with 160 people in attendance. The alumni game saw just under 900 people in attendance, and Mr. Ortiz said it was a nice event that raises money for the hockey club. The Mile High Mites program partnered with the Colorado Avalanche to put on a great beginner hockey program at very low cost to local children. The kids get to keep equipment, and 42 children participated. The World Figure Skating Championships are at Dobson this weekend, and right after that the Philadelphia Flyers are coming in to get high altitude training.
- 15.7. Mr. Ortiz said that gymnastics has been doing really well with a new coach, Mr. Ryan Enfield, who is doing tumbling and trampoline programs that incorporate ski and snowboard skills into gymnastics. With Mr. Enfield on board, the program will be adding about 10 new classes to lineup. The competitive season is starting soon and on Friday, Oct. 26 they will have a Halloween-themed parents' night out, followed by a Tumbling Turkey Camp during Thanksgiving school break. Mr. Ortiz mentioned that they have some new athletes coming from Summit County and Gypsum to take advantage of VRD's expert coaching, and he expects to see multiple, high-levels athletes coming out of the Vail Gymnastics program in the next few years. He also mentioned that the parking structure construction is on schedule and is really pleased with the construction contractor, Hazelton, who has had great communication with VRD.
- 15.8. Mr. Ortiz also thanked Mr. Scott O'Connell for all his work on the capital construction projects and contracts. He mentioned how Mr. O'Connell was even out manually pumping sewage through the lift station while the power was out from the starter building demolition.
- 15.9. Mr. Ortiz reiterated how pleased he was still all the staff doing a great job throughout the summer, highlight how tough of a summer it was for Mrs.

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Alice Plain and the golf staff but how their customer service has been outstanding. He also shared that he get letters from guests who love the service at the golf club and also at pickleball.

#### 16. BOARD MEMBER INPUT

- 16.1. Director Kjesbo shared that he thought Mr. Weaver and Mr. Ortiz did a phenomenal job of working down the construction budgets and getting everything to go at one time. He commended them for a great job and said it is going to be nice to get it all done and get the course open next spring.
- 16.2. Director Plante commented that it's nice to see new programs – pickleball and a new gymnastics coach focused on ski and snowboard training. He reiterated that he thought the new Nordic and pickleball prices were completely reasonable. He also commended the golf staff for doing a wonderful job all season and said the growth in pickleball is really nice to see. He also thanked the staff for a great BB&B tournament and was pleased to see all the money raised.
- 16.3. Director Saalfeld asked when will the greens be punched at the gold course. Mr. Ortiz said he would get the date out and reminded the Board that the closing date for the golf course is October 21.

#### 17. ADJOURNMENT

- 17.1. Upon a motion duly made and seconded it was unanimously RESOLVED to adjourn the Regular Meeting of the Vail Recreation District Board of Directors.

Respectfully Submitted,  
Jessie Klehfoth  
Secretary to the Meeting

# Vail Recreation District

## RESOLUTION TO AMEND 2018 BUDGET

WHEREAS, the Board of Directors of Vail Recreation District appropriated funds for the fiscal year 2018 as follows:

### GENERAL FUND:

|                                |                  |
|--------------------------------|------------------|
| Current Operating Expenditures | \$ 3,504,880     |
| Capital Expenditures           | 334,144          |
| Debt Service Expenditures      | -                |
| Contingency                    | 37,500           |
| Fund transfers                 | <u>2,870,000</u> |
| TOTAL GENERAL FUND:            | \$ 6,746,524     |

### ENTERPRISE FUND:

|                                |                |
|--------------------------------|----------------|
| Current Operating Expenditures | \$ 3,710,927   |
| Capital Expenditures           | 2,223,986      |
| Debt Service Expenditures      | 273,838        |
| Contingency                    | <u>112,500</u> |
| TOTAL ENTERPRISE FUND:         | \$ 6,321,251   |

WHEREAS, the necessity has arisen for additional expenditures requiring the expenditure of funds in excess of those appropriated for the fiscal year 2018; and

WHEREAS, the unanticipated additional expenditures are contingencies which could not have been reasonable foreseen at the time of adoption of the budget; and

WHEREAS, funds are available for such expenditure from surplus funds available to the District.

NOW THEREFORE BE IT RESOLVED that the Board of Directors of Vail Recreation District shall and hereby does amend the budget for fiscal year 2018, as follows:

### GENERAL FUND:

|                                |                  |
|--------------------------------|------------------|
| Current Operating Expenditures | \$ 3,504,880     |
| Capital Expenditures           | 334,144          |
| Debt Service Expenditures      | -                |
| Contingency                    | 37,500           |
| Fund transfers                 | <u>3,500,000</u> |
| TOTAL GENERAL FUND:            | \$ 7,376,524     |

### ENTERPRISE FUND:

|                                |                |
|--------------------------------|----------------|
| Current Operating Expenditures | \$ 3,810,927   |
| Capital Expenditures           | 2,623,986      |
| Debt Service Expenditures      | 273,838        |
| Contingency                    | <u>112,500</u> |
| TOTAL ENTERPRISE FUND:         | \$ 6,821,251   |

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*Financial Management Provided By Marchetti & Weaver, LLC*

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VAIL RECREATION DISTRICT 2019 FEES

| DEPARTMENT                         | PAGE |
|------------------------------------|------|
| Vail Nature Center                 | 2    |
| Vail Nordic Center                 | 2    |
| Vail Gymnastics Center             | 2    |
| Vail Golf Club                     | 3,4  |
| Dobson Ice Arena                   | 5    |
| Sports Department                  |      |
| Leagues                            | 6    |
| Race Series                        | 6    |
| Youth Sports Camps                 | 7    |
| Facility Rentals                   | 7    |
| Ford Park Tennis Center/Pickleball | 8    |
| Community Programming              |      |
| Imagination Station                | 9    |
| Pre School Programs                | 9    |
| Single Day Programs                | 9    |
| Kid Zone                           | 9    |
| Pre Kamp Vail                      | 9    |
| Camp Vail, Camp Eco Fun            | 9    |
| Community Room                     | 9    |



**VAIL NATURE CENTER**

| <b>HIKING</b>               | <b>2018 RATES</b>                | <b>2018 RESIDENT DISCOUNT</b> | <b>2019 RATES</b>                | <b>RESIDENT DISCOUNT</b> |
|-----------------------------|----------------------------------|-------------------------------|----------------------------------|--------------------------|
| ADULT FULL DAY              | \$80                             | \$75                          | \$80                             | \$75                     |
| HALF DAY HIKES              | \$55                             | \$50                          | \$55                             | \$50                     |
| HIKING CLUB                 | \$500                            | \$475                         | \$500                            | \$475                    |
| <b>WALKS/TOURS/PROGRAMS</b> |                                  |                               |                                  |                          |
| WILDFLOWER                  | \$5/person                       | \$3/Person                    | \$5/person                       | \$3/Person               |
| BIRD                        | \$5/person                       | \$3/Person                    | \$5/person                       | \$3/Person               |
| BEAVER POND                 | \$10/person, \$45 FAMILY OF FIVE |                               | \$10/person, \$45 FAMILY OF FIVE |                          |
| S'MORES AND MORE            | \$10/person, \$45 FAMILY OF FIVE |                               | \$10/person, \$45 FAMILY OF FIVE |                          |
| STORIES IN THE SKY          | \$10/person, \$45 FAMILY OF FIVE |                               | \$10/person, \$45 FAMILY OF FIVE |                          |
| GUEST SPEAKER SERIES        | \$10/person, \$45 FAMILY OF FIVE |                               | \$10/person, \$45 FAMILY OF FIVE |                          |
| FLY FISHING                 |                                  | \$45/Child                    |                                  | \$45/Child               |
| ART IN NATURE               |                                  | \$45/Child                    |                                  | \$45/Child               |
| CREEKSIDE NATURE TOUR       |                                  | Free                          |                                  | Free                     |

**VAIL NORDIC CENTER**

|                       | <b>2018 Rates</b> | <b>2019 Rates</b> |
|-----------------------|-------------------|-------------------|
| DAY PASS ADULT/YOUTH  | \$20/0            | \$22/10           |
| SEASON PASS           | \$105             | \$110             |
| TOV SEASON PASS       | \$95              | \$100             |
| STUDENT PASS          | \$55              | \$60              |
| RENTALS CLASSIC/SKATE | \$20/25           | \$22/27           |
| RENTALS SNOWSHOE      | \$20              | \$22              |
| RENTALS FATBIKES      | \$25/ 1/2 DAY     | \$27/ 1/2 DAY     |
| RENTALS PULL SLED     | \$20              | \$22              |
| AT GEAR               |                   | \$55              |
| LESSONS               | \$50/65           | \$50/70           |

**VAIL GYMNASTICS CENTER**

|                                  | <b>JAN.-AUG 2018 RATES</b>        | <b>JAN.-AUG 2019 RATES</b>        |
|----------------------------------|-----------------------------------|-----------------------------------|
| 45 MINUTE CLASS                  | \$150 PER 10 WEEKS                | \$170 PER 10 WEEKS                |
| 60 MINUTECLASS                   | \$180 PER 10 WEEKS                | \$190 PER 10 WEEKS                |
| 90 MINUTE CLASS                  | \$190 PER 10 WEEKS                | \$195 PER 10 WEEKS                |
| BOYS LEVEL 4                     | \$125 (15 HRS PER MONTH)          | NA                                |
| BOYS LEVEL 5+                    | \$125.00 (15 HRS PER MONTH)       | NA                                |
| GIRLS LEVEL 3 9 HOURS PER WEEK   | \$165                             | \$185                             |
| USGA GIRLS 4/5, 9 HOURS PER WEEK | \$165                             | \$185                             |
| PRE-TEAM, 4 HOURS PER WEEK       | \$200 PER 1 DAY A WEEK- 10 WEEKS  | \$200 PER 1 DAY A WEEK- 10 WEEKS  |
| USAG LEVEL 6+ 19 HOURS PER WEEK  | \$270                             | \$275                             |
| SUMMER CAMP                      | 235/WEEK                          | \$235/WEEK                        |
|                                  | (FEES REVIEWED IN SEPT)           |                                   |
|                                  | <b>SEPT.-DEC. 2018 RATES</b>      | <b>SEPT.-DEC. 2019 RATES</b>      |
| 45 MINUTE CLASS                  | \$150 PER 10 WEEKS                | \$170 PER 10 WEEKS                |
| 60 MINUTECLASS                   | \$180 PER 10 WEEKS                | \$190 PER 10 WEEKS                |
| 90 MINUTE CLASS                  | \$190 PER 10 WEEKS                | \$195 PER 10 WEEKS                |
| BOYS TEAM LEVEL 4                | \$145                             | NA                                |
| BOYS TEAM LEVEL 5+               | \$145                             | NA                                |
| PRE-TEAM, 4 HOURS PER WEEK       | \$200 PER 1 DAY A WEEK - 10 WEEKS | \$200 PER 1 DAY A WEEK - 10 WEEKS |
| GIRLS LEVELS 3 9 HOURS PER WEEK  | \$175                             | \$185                             |
| GIRLS LEVELS 4, 5                | \$175                             | \$185                             |
| USAG Levels 6+                   | \$270                             | \$275                             |
| Adult/ Teen Drop in              | \$10/per time                     | \$10/per time                     |
| Kids Drop In                     | \$10/per time                     | \$10/per time                     |
| 45 min. Drop in class            | \$15/ per time                    | \$15/ per time                    |
| 60 min. Drop in Class            | \$20/per time                     | \$25/per time                     |
| 90 min. Drop in Class            | \$25/per time                     | \$30/per time                     |
| 2 hour (pre-team)                | \$25/ per time                    | \$30/ per time                    |
| Team Drop-In                     | \$50/per time                     | \$50/per time                     |

VAIL GOLF CLUB

| <u>GREEN FEES PEAK SEASON</u>                                    | <u>2018 Rates</u> | w/cart                           | <b>Early Season - May 15 - June 29</b>       | <u>2019 Rates</u> | w/cart                           |
|--|-------------------|----------------------------------|--|-------------------|----------------------------------|
| GUEST 18   | \$100             | \$119                            | <b>PEAK Season June 30-September 4</b>       | \$100             | \$119 (between 9a-1:00pm)        |
|  |                   |                                  |  | \$80              | \$99 (from 1:10 pm-3:20pm)       |
| GUEST 9  | \$60              | \$72                             | <b>Fall Season Sept 5 - Oct 1</b>            | \$60              | \$72                             |
| GUEST TWILIGHT/ 3:30 PM  | \$60              | \$72                             | <b>Aerification Rate Oct 3 - Oct 22</b>      | \$60              | \$72                             |
| GUEST JUNIOR 18  | \$55              | \$67                             |  | \$55              | \$67                             |
| GUEST JUNIOR 9 & TWI   | \$35              | \$47                             |  | \$35              | \$47                             |
| <b><u>GREEN FEES RESIDENTS PEAK SEASON</u></b>                   |                   |                                  |  |                   |                                  |
| COUNTY 18  | \$80              | \$99                             | \$10 increase/ 10 % discount                 | \$80              | \$99                             |
| COUNTY 9   | \$50              | \$62                             |  | \$55              | \$67 *5 increase                 |
| COUNTY TWILIGHT  | \$50              | \$62                             |  | \$55              | \$67 *5 increase                 |
| COUNTY JUNIOR 18   | \$45              | \$57                             | no change for Juniors                        | \$45              | \$57                             |
| COUNTY JUNIOR 9 & TWI  | \$30              | \$42                             |  | \$30              | \$42                             |
| VRD 18   | \$70              | \$89                             | \$10 increase/20% discount *OR Bring Back V. | \$75              | \$94 *5 increase                 |
| VRD 9  | \$44              | \$56                             |  | \$49              | \$61 *5 increase                 |
| VRD TWILIGHT/3:30 PM   | \$44              | \$56                             |  | \$49              | \$61 *5 increase                 |
| VRD JUNIOR 18  | \$40              | \$52                             | no change for Juniors                        | \$40              | \$52                             |
| VRD JUNIOR 9 & TWI   | \$30              | \$42                             |  | \$30              | \$42                             |
| <b><u>GREEN FEES EARLY SEASON</u></b>                            |                   |                                  |  |                   |                                  |
| GUEST/cty/vrd 18   | \$50              | \$69                             | *5.00 increase                               | \$50              | \$69                             |
| GUEST 9  | \$35              | \$47                             | *5.00 increase                               | \$35              | \$47                             |
| GUEST TWILIGHT/ 3:30 PM  | \$35              | \$47                             | *5.00 increase                               | \$35              | \$47                             |
| Junior 18  | \$35              | \$54                             | no change for Juniors                        | \$35              | \$54                             |
| Junior 9 and TWI   | \$25              | \$37                             | no change for Juniors                        | \$25              | \$37                             |
| <b><u>FALL SEASON RATES</u></b>                                  |                   |                                  |  |                   |                                  |
| GUEST/cty/vrd 18   | \$60              | \$79                             | \$10 Increase - conditions are good          | \$60              | \$79                             |
| GUEST 9  | \$45              | \$57                             | \$10 Increase - conditions are good          | \$45              | \$57                             |
| GUEST TWILIGHT/ 3:30 PM  | \$45              | \$57                             |  | \$45              | \$57                             |
| Junior 18  | \$35              | \$54                             |  | \$35              | \$54                             |
| Junior 9 and TWI   | \$25              | \$37                             |  | \$25              | \$37                             |
| <b><u>AERIFICATION RATE</u></b>                                  |                   |                                  |  |                   |                                  |
| Guest/Cty/VRD 18   | \$35              | \$50                             |  | \$35              | \$50                             |
| 9 hole   | \$25              | \$35                             |  | \$25              | \$35                             |
| Cart 18  | \$15              |                                  |  |                   | \$15                             |
| Cart 9   | \$10              |                                  |  |                   | \$10                             |
| LEAGUE Early&Fall SEASON   | \$45              |                                  |  |                   | \$45                             |
| LEAGUE PEAK SEASON   | \$50              |                                  | \$5 increase                                 |                   | \$50                             |
| <b><u>SEASON PASS SALES/MAY15TH!</u></b>                         |                   |                                  |  |                   |                                  |
| VRD GOLD PRIOR TO MAY 15   |                   | No longer available              |  |                   | No longer available              |
| VRD GOLD   | \$1,900           | 5 day advance reservation window |  | \$1,900           | 5 day advance reservation window |
| VRD SILVER PRIOR TO MAY 15                                       |                   |                                  |  |                   |                                  |
| VRD SILVER   | \$1,000           |                                  |  | \$1,000           |                                  |
| EAGLE COUNTY RESIDENT GOLD(NO RESTRI                             | \$1,400           |                                  |  | \$2,400           |                                  |
| EAGLE COUNTY RESIDENT SILVER PASS                                |                   |                                  |  | \$1,400           |                                  |
| 10 PUNCH VRD   | \$500             |                                  |  |                   | No longer available              |
| 10 PUNCH VRD AFTER MAY 15  |                   | No longer available              |  |                   | No longer available              |
| 10 Round Punch VRD (Flexible -able to make tee time on weekends) |                   |                                  |  | \$650             |                                  |
| 18 Round Punch VRD w Cart  |                   |                                  |  |                   | No longer available              |
| 10 Round Punch W Cart (flexible)                                 |                   |                                  |  | \$825             |                                  |
| 20 PUNCH VRD   | \$550             |                                  |  |                   | No longer available              |
| 20 PUNCH VRD AFTER MAY 15  |                   | No longer available              |  |                   | No longer available              |
| 10 PUNCH EAGLE COUNTY  | \$600             |                                  |  |                   | No longer available              |
| 10 PUNCH EAGLE COUNTY Aft to May 15                              |                   | No longer available              |  |                   | No longer available              |
| 20 PUNCH EAGLE COUNTY  | \$650             |                                  |  |                   | No longer available              |
| 20 round Punch VRD (Flexible)                                    |                   | No longer available              |  | \$700             |                                  |
| 20 round Punch VRD (good only after 1pm)                         |                   |                                  |  | \$550             |                                  |
| COMBO Evail & Vail Punch card                                    |                   | No longer available              |  |                   | No longer available              |
| 10 ROUND PUNCH W/CART VAIL                                       | \$675             |                                  |  |                   | No longer available              |
| 10 Round Punch Eagle County (flexible)                           |                   |                                  |  | \$700             |                                  |
| 20 9 Hole Punch Eagle County(flexible)                           |                   |                                  |  | \$750             |                                  |
| Young Adult Pass-- 18yrs-29yrs                                   | \$300             |                                  |  | \$550             | *\$25 increase                   |
| Young Adult Pass w/cart-- 18yrs-29yrs                            | \$525             |                                  |  | \$1,000           |                                  |
| JUNIOR SILVER PASS   | \$150             |                                  |  | \$150             |                                  |
| JUNIOR GOLD PASS   |                   |                                  |  | \$300             |                                  |
| ADULT - JUNIOR PASS  | \$250             |                                  |  | \$250             |                                  |
| ADULT - JUNIOR PASS W/CART                                       | \$275             |                                  |  | \$400             |                                  |
| MERCHANT PASS- VAIL  | \$1,000           |                                  |  | \$1,000           |                                  |

|                               | <u>2018 Rates</u> | <u>2019 Rates</u>    |
|-------------------------------|-------------------|----------------------|
| <b><u>CART RENTALS</u></b>    |                   |                      |
| 18 HOLES                      | \$19              | \$19                 |
| 9 HOLES                       | \$12              | \$12                 |
| LEAGUE                        | \$17              | \$17                 |
| PULL CART                     |                   |                      |
| PULL CART 9 Holes             | \$5               | \$6 *\$1 increase    |
| PULL CART 18 Holes            | \$8               | \$9 *\$1 increase    |
| GOLF BIKE 9 Holes             | \$10              | \$12                 |
| GOLF BIKE 18 Holes            | \$15              | \$15                 |
| <b><u>RENTAL CLUBS</u></b>    |                   |                      |
| 18 HOLES                      | \$50              | \$50                 |
| 9 HOLES                       | \$40              | \$40                 |
| <b><u>RANGE</u></b>           |                   |                      |
| Small                         | \$5               | \$6 *\$1 increase    |
| Medium                        | \$7               | \$8 *\$1 increase    |
| Large                         | \$10              | \$12 *\$2 increase   |
| Range Card                    | \$125             | \$150 *\$25 Increase |
| <b><u>OTHER AMENITIES</u></b> |                   |                      |
| CLUB STORAGE                  | \$175             | \$175                |
| CLUB STORAGE W/PULL CART      | \$250             | \$225                |
| LOCKER                        | \$200             | \$200                |

**DOBSON ICE ARENA**

| <u>MISC.</u>   | <u>2018 Rates</u> |    | <u>2019 Rates</u> |
|--|-------------------|----|-------------------|
| 1 Hr.. ICE RENTAL-FULL RATE                                  | \$222.00          | \$ | 228.00            |
| 1 Hr. ICE RENTAL-ADULTS                                      | \$202.00          | \$ | 208.00            |
| 1 Hr. ICE RENTAL- Skating Club and Vail Eagle Hockey         | \$202.00          | \$ | 208.00            |
| 1 Hr. ICE RENTAL- HOCKEY Non Prime-Time                      | \$123.00          | \$ | 133.00            |
| 1 Hr. ICE RENT BEFORE Non Prime-Time                         | NA                |    | NA                |
| DAILY RENTAL/ICE ONLY  | \$2,780.00        | \$ | 2,850.00          |
| <b><u>PUBLIC SESSION FEES</u></b>                            |                   |    |                   |
| ADULTS (13+)   | \$7.00            | \$ | 7.00              |
| YOUTH (5-12)   | \$6.00            | \$ | 6.00              |
| CHILD (4 & under)  | \$3.00            | \$ | 3.00              |
| STICK AND PUCK   | \$5.00            | \$ | 7.00              |
| SKATE RENTAL   | \$3.00            | \$ | 3.00              |
| SKATE SHARP (overnight)                                      | \$7.00            | \$ | 7.00              |
| SKATE SHARP (day of)   | \$10.00           | \$ | 10.00             |
| <b><u>SEASON SKATING PASS</u></b>                            |                   |    |                   |
| VRD FREESTYLE SESSIONS                                       | \$14.00           | \$ | 14.00             |
| 10 PUNCH FREESTYLE CARD                                      | \$126.00          | \$ | 126.00            |
| 10 PUNCH SKATE SHARPENING                                    | \$63.00           | \$ | 63.00             |
| 10 PUNCH DROP-IN HOCKEY                                      | NA                |    | NA                |
| 10 PUNCH PUBLIC SKATING CARD (YOUTH)                         | NA                |    | NA                |
| 10 PUNCH PUBLIC SKATING CARD (ADULT) (Now all ages)          | \$54.00           | \$ | 54.00             |
| <i>*BUY 9 AND GET 1 FREE</i>                                 |                   |    |                   |
| <b><u>VRD LEARN TO SKATE</u></b>                             |                   |    |                   |
| STORY TIME (toddler skate)                                   | \$10.00           | \$ | 10.00             |
| VRD Squirt Rec. Hockey (16 weeks)                            | NA                |    | NA                |
| VRD MITE/MINI (fall season) 8 weeks                          | \$160.00          | \$ | 160.00            |
| VRD MITE/MINI (winter season if registered for fall) 8 weeks | \$160.00          | \$ | 160.00            |
| HOCKEY EQUIPMENT RENTAL (both seasons)                       | \$50.00           | \$ | 50.00             |
| VRD MITE/MINI (Pre-register both sessions)                   | \$270.00          | \$ | 270.00            |
| <b><u>LOCKER RENTALS</u></b>                                 |                   |    |                   |
| FULL SIZE-SEASON   | \$95.00           | \$ | 95.00             |
| HALF SIZE SEASON   | \$70.00           | \$ | 70.00             |
| THIRD SIZE-SEASON  | \$50.00           | \$ | 50.00             |
| FULL SIZE 6MO.   | \$50.00           | \$ | 50.00             |
| HALF SIZE-6MO.   | \$40.00           | \$ | 40.00             |
| THIRD SIZE-6MO   | \$30.00           | \$ | 30.00             |
| SPECIAL EVENT DAILY  | \$3,700.00        | \$ | 3,700.00          |
| <b><u>HOUSE SERVICES</u></b>                                 |                   |    |                   |
| FORKLIFT-1 HOUR  | \$50.00           | \$ | 50.00             |
| MAN LIFT- 1 HOUR   | \$60.00           | \$ | 60.00             |
| CURTAIN/BACKDROP   | \$50.00           | \$ | 50.00             |
| ELECTRICAL OUTLETS   | \$50.00           | \$ | 50.00             |
| SPOTLIGHT/DAILY  | \$80.00           | \$ | 80.00             |

These fees would be effective June 1 and/or September 1, 2019

**PORTS DEPARTMENT LEAGUE FEE**

|                            | <u>2018 RATES</u> | <u>2018 RESIDENT DISCOUNT</u> | <u>2019 RATES</u> | <u>2019 RESIDENT DISCOUNT</u> |
|----------------------------|-------------------|-------------------------------|-------------------|-------------------------------|
| <b>LEAGUES</b>             |                   |                               |                   |                               |
| SUMMER SOFTBALL            | \$615             | \$585                         | \$630             | \$600                         |
| FALL CO-REC SOFTBALL       |                   |                               |                   |                               |
| FALL FOOTBALL              | \$425             | \$390                         | \$425             | \$390                         |
| 8V8 SUMMER SOCCER          | \$520             |                               | \$530             |                               |
| 8V8 FALL SOCCER            | \$270             |                               | \$280             |                               |
| SAND VOLLEYBALL - 4 Person | \$120             |                               | \$125             |                               |
| SAND VOLLEYBALL - 2 Person | \$60              |                               | \$65              |                               |
| CORNHOLE                   | \$50              |                               | \$50              |                               |
| FRED AMMER SOCCER TOURN    | \$485/Silver      | \$545/Gold                    | \$495/Silver      | \$555/Gold                    |

**RED SANDSTONE ACTIVITIES**

| OPEN GYM          | \$4 DROP IN | 10 Day pass - \$30 | \$4 DROP IN | 10 Day pass - \$30 |
|-------------------|-------------|--------------------|-------------|--------------------|
| WINTER VOLLEYBALL | \$240       | \$210              | \$250       | \$220              |
| FALL VOLLEYBALL   | \$240       | \$210              | \$250       | \$220              |
| BASKETBALL        | \$460       | \$430              | \$480       | \$450              |
| INDOOR SOCCER     |             |                    |             |                    |

**PORTS DEPARTMENT RACE SERIE:**

|                          | <u>2018 RATES</u>              | <u>2019 RATES</u>           |
|--------------------------|--------------------------------|-----------------------------|
| <b>RUNNING RACES</b>     |                                |                             |
| INDIVIDUAL RACE 6-11K    | \$33 pre/\$38 week of/\$45 day | \$33 pre/\$38 week/\$45 day |
| INDIVIDUAL RACE 5K       | \$23 pre/\$28 week of/\$35 day | \$26 pre/\$31 week/\$38 day |
| INDIVIDUAL RACE HALF MAR | \$45 pre/\$50 week of/\$60 day | \$45 pre/\$50 week/\$60 day |
| Student K-12             | \$23 pre/\$28 week of/\$35 day | \$23 pre/\$28 week/\$35 day |
| 5K Series                | \$100                          | \$110                       |
| RACE SERIES              | \$200                          | \$200                       |

**WHITEWATER**

|                 |              |             |              |             |
|-----------------|--------------|-------------|--------------|-------------|
| INDIVIDUAL RACE | \$12 pre reg | \$18 day of | \$12 pre reg | \$18 day of |
| RACE SERIES     | \$45         |             | \$45         |             |

**MOUNTAIN BIKE RACES**

|                |              |             |              |             |
|----------------|--------------|-------------|--------------|-------------|
| ADULT          | \$26 pre reg | \$37 day of | \$26 pre reg | \$37 day of |
| YOUTH Under 16 | \$10 pre reg | \$15 day of | \$10 pre reg | \$15 day of |
| SERIES ADULT   | \$155        |             | \$155        |             |
| SERIES YOUTH   | \$65         |             | \$65         |             |
| TEAM FEE       | \$100        |             | \$100        |             |

**Short Track Race Series**

|              |              |             |              |             |
|--------------|--------------|-------------|--------------|-------------|
| Adult        | \$15 Pre Reg | \$20 Day of | \$15 Pre Reg | \$20 Day of |
| Youth        | \$5 Pre Reg  | \$7 Day of  | \$5 Pre Reg  | \$7 Day of  |
| Adult Series | \$40         |             | \$40         |             |
| Youth Series | \$15         |             | \$15         |             |

**CYCLOCROSS**

|       |              |             |              |             |
|-------|--------------|-------------|--------------|-------------|
| ADULT | \$20 PRE-REG | \$25 DAY OF | \$20 PRE-REG | \$25 DAY OF |
| YOUTH | \$10 DAY OF  | \$15 DAY OF | \$10 DAY OF  | \$15 DAY OF |

**WINTER GRAIL RACES**

|                           | <u>2018 Rate</u> |              | <u>2019 Rate</u>         |              |
|---------------------------|------------------|--------------|--------------------------|--------------|
| Uphill                    | \$30/pre reg     | \$40 Day of  | \$30/pre reg             | \$40 Day of  |
| Uphill Student            | \$20/ pre reg    | \$30/ Day of | \$20/ pre reg            | \$30/ Day of |
| Winter Bike Race          | \$25/ pre        | \$35 day of  | \$25/ pre                | \$35 day of  |
| Winter Bike Race Studen   | \$15/pre         | \$20/day of  | \$15/pre                 | \$20/day of  |
| Shamrock Shuffle          | \$25/ pre        | \$35 day of  | \$80 adult/ \$60 Student |              |
| Shamrock Shuffle -Student | \$15/pre         | \$20/day of  |                          |              |

**FAMILY MUD RUN - Kids Adventure Games**

|             |               |             |               |             |
|-------------|---------------|-------------|---------------|-------------|
| Family of 4 | \$60/ pre reg | \$70/day of | \$60/ pre reg | \$70/day of |
| Adult       | \$24/ pre reg | \$30/day of | \$24/ pre reg | \$30/day of |
| Youth       | \$12/pre reg  | \$18/day of | \$12/pre reg  | \$18/day of |

**YOUTH SPORTS**

| <u>LEAGUES</u>     | <u>2018 RATES</u> | <u>2019 RATES</u> |
|--------------------|-------------------|-------------------|
| <b>SOCCER:</b>     |                   |                   |
| MICRO              | \$60              | \$60              |
| U8                 | \$65              | \$65              |
| U10                | \$70              | \$70              |
| MIDDLE SCHOOL XC   | \$75              | \$75              |
| HIGH COUNTRY HOOPS | \$75              | \$75              |
| YOUTH VOLLEYBALL   | \$85              | \$85              |
| T-Ball             | \$75              | \$75              |
| Youth Futsal       | \$75              | \$75              |

|                       | <u>2018 RATES</u> |                | <u>2019 RATES</u>                   |                |
|-----------------------|-------------------|----------------|-------------------------------------|----------------|
| <b>CAMPS</b>          |                   |                |                                     |                |
| BASEBALL              | \$165 Half Day    | \$220 Full Day | \$165 Half Day                      | \$225 Full Day |
| INTERNATIONAL SOCCER  | \$171 Half Day    | \$238 Full Day | \$175 Half Day                      | \$244 Full Day |
| GIRL'S SOCCER ACADEMY |                   |                |                                     |                |
| BASKETBALL ACADEMY    |                   | \$165          |                                     | \$165          |
| BASKETBALL SHOOTING   |                   | \$175          |                                     | \$175          |
| LACROSSE              |                   | \$220          |                                     | \$225          |
| MINI-HAWK             | \$160             |                | \$165                               |                |
| CSU VOLLEYBALL        |                   | \$175          |                                     | \$175          |
| NEXT LEVEL SOCCER     | \$199 HALF DAY    | \$268 FULL DAY | \$225 HALF DAY                      | \$325 FULL DAY |
| FLAG FOOTBALL         |                   | \$220          |                                     | \$225          |
| BRITNEY BROWN VB      | \$100/\$150/\$200 |                | \$75/\$100/\$150 (different length) |                |

**SPORTS DEPT FACILITY RENTAL**

|                           | <u>2018 Rates</u> | <u>2018 Resident Discount</u> | <u>2019 Rates</u> | <u>2019 Resident Discount</u> |
|---------------------------|-------------------|-------------------------------|-------------------|-------------------------------|
| <b>SOFTBALL</b>           |                   |                               |                   |                               |
| 1 DIAMOND                 | \$50 PER HOUR     | \$30 PER HOUR                 | \$50 PER HOUR     | \$30 PER HOUR                 |
| OVER 4 HOURS              | \$220 PER DAY     | \$130 PER DAY                 | \$220 PER DAY     | \$130 PER DAY                 |
| 3 DIAMONDS                | \$535 PER DAY     | \$360 PER DAY                 | \$535 PER DAY     | \$360 PER DAY                 |
| NATIONAL EVENT/TOURNAMENT | \$535 PER DAY     |                               | \$535 PER DAY     |                               |

|                           | <u>2018 Rates</u> | <u>2018 Resident Discount</u> | <u>2019 Rates</u> | <u>2019 Resident Discount</u> |
|---------------------------|-------------------|-------------------------------|-------------------|-------------------------------|
| <b>ATHLETIC FIELD</b>     |                   |                               |                   |                               |
| HOURLY                    | \$60 PER HOUR     | \$30 PER HOUR                 | \$60 PER HOUR     | \$30 PER HOUR                 |
| OVER 4 HOURS              | \$250 PER DAY     | \$130 PER DAY                 | \$250 PER DAY     | \$130 PER DAY                 |
| NATIONAL EVENT/TOURNAMENT | \$535/DAY         |                               | \$535/DAY         |                               |
| FIELD MARKING             | \$170/Field       |                               | \$170/Field       |                               |
| FENCE REMOVAL             | \$400             |                               | \$400             |                               |

**SPECIAL EVENTS**

|                          |                        |  |                        |  |
|--------------------------|------------------------|--|------------------------|--|
| FOR NON-ATHLETIC EVENTS  |                        |  |                        |  |
| CAUSING STRESS TO FIELDS | TBD Depending on event |  | TBD Depending on event |  |

**GYM RENTALS**

|                           |               |               |               |               |
|---------------------------|---------------|---------------|---------------|---------------|
| HOURLY                    | \$55 PER HOUR | \$30 PER HOUR | \$55 PER HOUR | \$30 PER HOUR |
| OVER 4 HOURS              | \$220 PER DAY | \$130 PER DAY | \$220 PER DAY | \$130 PER DAY |
| NATIONAL EVENT/TOURNAMENT | \$370/Day     |               | \$370/Day     |               |

**VOLLEYBALL COURTS (SAND)**

|                           |               |               |               |               |
|---------------------------|---------------|---------------|---------------|---------------|
| RENTAL                    | \$35 PER HOUR | \$25 PER HOUR | \$35 PER HOUR | \$25 PER HOUR |
| OVER FOUR HOURS - 1 COURT | \$150 PER DAY | \$110 PER DAY | \$150 PER DAY | \$110 PER DAY |
| 3 COURTS                  | \$345 PER DAY | \$225 PER DAY | \$345 PER DAY | \$225 PER DAY |

**TIMING SERVICES**

|            |   |   |
|------------|---|---|
| Non Profit | Minimum \$400 + \$1 runner over 100 runners | Minimum \$400 + \$1 runner over 100 runners |
| For Profit | Minimum \$800 + \$2 runner over 100 runners | Minimum \$800 + \$2 runner over 100 runners |

**FORD PARK TENNIS CENTER**

| <u>PASSES</u> | <u>2018 RATES</u> | <u>2019 RATES</u> |  |
|---------------|-------------------|-------------------|--|
| TAX PAYER     | \$140             | 180*              | <b>*Raising annual pass to get rid of \$1 for activities</b> |
| NON-TAX PAYER | \$170             | 210*              |  |

| <u>COURT FEES</u> |      | prime time: 8am-1pm | slow time: 1pm-close |
|-------------------|------|---------------------|----------------------|
| 1 HOUR            | \$15 | \$20                | \$15                 |
| 90 MINUTES        | \$20 | \$30                | \$20                 |

| <u>LESSONS</u>              |       |       |
|-----------------------------|-------|-------|
| <u>PRIVATE</u>              |       |       |
| Hour                        | \$70  | \$75  |
| 1/2 Hour                    | \$45  | \$45  |
| <u>SEMI-PRIVATE LESSONS</u> |       |       |
| Hour                        | \$90  | \$95  |
| 1/2 Hour                    | \$55  | \$60  |
| <u>3 PEOPLE</u>             |       |       |
| Hour                        | \$100 | \$115 |
| 1/2 Hour                    | \$60  | \$80  |

| <u>RAQUET</u> |                  |                  |
|---------------|------------------|------------------|
| STRINGING     | \$15 PLUS STRING | \$15 PLUS STRING |
| RENTAL        | \$5 PER DAY      | \$5 PER DAY      |

| <u>TENNIS ACTIVITIES COSTS</u> |  |  |                                  |
|--------------------------------|--|--|----------------------------------|
| ALL PLAY DOUBLES               | \$10 PER PERSON                            | \$15 PER PERSON                            | <b>Non pass holders pay \$15</b> |
| SR. MEN DOUBLES                | \$9 PER PERSON                             | \$15 PER PERSON                            | <b>Pass holders are free</b>     |
| LADIES' DAY                    | \$9 PER PERSON                             | \$15 PER PERSON                            |                                  |
| MEN'S NIGHT                    | \$9 PER PERSON                             | \$15 PER PERSON                            |                                  |
| CLUB 50                        | PART OF MEMBERSHIP                         | PART OF MEMBERSHIP                         |                                  |
| MEN'S DOUBLES                  | \$9 PER PERSON                             | \$15 PER PERSON                            |                                  |
| MEN'S SINGLE LADDER            | \$9 PER PERSON                             | \$15 PER PERSON                            |                                  |
| MIXED DOUBLES                  | \$9 PER PERSON                             | \$15 PER PERSON                            |                                  |
| LADIES' DOUBLES                | \$9 PER PERSON                             | \$15 PER PERSON                            |                                  |
| SUNDAY MORNING DOUBLES         | \$9 PER PERSON                             | \$15 PER PERSON                            |                                  |
| CARDIO                         | \$20/CLASS OR \$15/CLASS IF 10 PACK BOUGHT | \$20/CLASS OR \$15/CLASS IF 10 PACK BOUGHT |                                  |

| <u>BILL WRIGHT CHAMPIONSHIPS</u> | TBD | TBD |
|----------------------------------|-----|-----|
|----------------------------------|-----|-----|

| <u>JUNIOR LESSONS</u> |                |                |
|-----------------------|----------------|----------------|
| ONE WEEK              | \$100 PER WEEK | \$100 PER WEEK |
| TWO WEEKS             | \$100 PER WEEK | \$100 PER WEEK |

| <u>TENNIS CAMPS</u> | \$250 PER CAMP | \$250 PER CAMP |
|---------------------|----------------|----------------|
|---------------------|----------------|----------------|

| <u>PICKLEBALL</u>             | <u>2018 RATES</u>        | <u>2019 RATES</u>        |
|-------------------------------|--------------------------|--------------------------|
| <u>SUMMER SEASON JUN-SEPT</u> |                          |                          |
| VRD RESIDENT                  | \$100/ SINGLE            | \$140/ SINGLE            |
| NON-VRD RESIDENT              | \$120/ SINGLE            | \$180/ SINGLE            |
| JUNIOR(17&UNDER)RES/NON       |                          | \$75.00                  |
| <u>WINTER SEASON OCT-MAY</u>  |                          |                          |
| VRD RESIDENT                  | \$100/ SINGLE            | \$140/ SINGLE            |
| NON-VRD RESIDENT              | \$120/ SINGLE            | \$180/ SINGLE            |
| JUNIOR(17&UNDER)RES/NON       |                          | \$75.00                  |
| <u>ANNUAL PASS YEARROUND</u>  |                          |                          |
| VRD RESIDENT                  | \$150/ SINGLE            | \$200/ SINGLE            |
| NON-VRD RESIDENT              | \$200/SINGLE             | \$250/SINGLE             |
| JUNIOR(17&UNDER)RES/NON       |                          | \$125.00                 |
| <u>DAILY DROP IN FEE</u>      |                          |                          |
| VRD RESIDENT                  | \$5.00                   | \$5.00                   |
| NON-VRD RESIDENT              | \$7.00                   | \$7.00                   |
| JUNIOR(17&UNDER)RES/NON       |                          | \$5.00                   |
| COURT RESERVATION             | \$15/HOUR \$20/ 1.5 HOUR | \$20/HOUR \$25/ 1.5 HOUR |

**YOUTH SERVICES**

**IMAGINATION STATION**

DAILY ADMISSION  
 10 PUNCH CARD  
 ANNUAL MEMBERSHIP  
  
 DROP OFF  
 PARTIES (2 HOURS)  
 Up to 10 Children  
 Additional Children Beyond 10

**2018 Rates**

**\$7/child**  
  
 \$10/child/week, \$20/month, \$40/year  
 \$30/month, \$60/year  
 \$10/child/hour

**2019 Rates**

\$7/child  
  
 Child: \$20/wk, \$40/month, \$60/year, \$40/year VRD  
 Family: \$60/month, \$100/year, \$60/year VRD  
 \$10/child/hour

**SINGLE DAY PROGRAMS**

ARTS, CRAFTS, COOKING (2 TO 3 HOURS)  
 5 or More Sessions  
 Fitness (1 hr)  
  
 Drop In

**2018 Rates**

**2019 Rates**

**KIDZONE AFTER SCHOOL PROGRAM**

REGISTRATION PER FAMILY  
 AFTERNOON DROP-IN  
 AFTERNOON PRE-PAY  
 SCHOOL'S OUT CAMP  
 Rate  
 Eagle County Student Rate

\$0  
 \$20  
 \$15  
  
 \$40 pre pay; \$45 within 10 days

\$0  
 \$21  
 \$16  
  
 \$40 pre pay; \$45 within 10 days

**PRE KAMP VAIL**

REGISTRATION (INCLUDES T-SHIRT)  
 DAILY  
 5 DAY PASS  
 10 DAY PASS

**2018 Rates ECSD & VRD**

\$0  
 \$70 \$65  
 \$55 \$50

**2019 Rates**

\$0  
 \$72 \$62  
 \$62 \$52  
 5-day discount sunsets 6/30 (unless "membership")

VAIL RESIDENTS

\$10 off days paid by 5/26

\$10 off days paid by 5/31

**CAMP VAIL**

REGISTRATION (INCLUDES T-SHIRT)  
 DAILY  
 FOURTH OF JULY PARADE  
 5 DAY PASS  
 10 DAY PASS

\$0  
 \$65 \$60  
 \$50 \$45

\$0  
 \$67 \$57  
 \$57 \$47

VAIL RESIDENTS

\$5 off days paid by 5/26

5-day discount sunsets 6/30 (unless "membership")

**CAMP ECO FUN**

REGISTRATION (INCLUDES T-SHIRT)  
 2 DAY SESSION  
 5 OR MORE SESSIONS  
 (Rates if purchased by May 1)

\$100 \$85  
 \$5 off five or more sessions paid by  
 No June discount

\$100 \$85  
 \$5 off five or more sessions paid by 5/27  
 \$5 off days paid by 5/31

**COMMUNITY ROOM**

FITNESS: YOGA, TRX  
 Drop-in  
 Punch Card/Session  
 Membership  
 ART  
 Session  
 Punch Card

\$12  
 \$100/10-punch  
 \$50/month  
  
 \$10 - \$20 per class

\$10 - \$20 per class

Children's Art Drop-In

\$5

\$7

PAINT YOUR OWN POTTERY

\$5 studio + \$5 to \$20 for pottery

\$10 to \$40 for pottery

BIRTHDAY PARTIES

\$125/10 +\$5/child up to 20

\$150/10+\$5/child up to 20



# Vail Recreation District

## 2019 Preliminary Budget Overview

### General Overview

The following is a brief summary of the condensed preliminary budget found on page 2 of the September 30, 2018 financial report.

### Revenues

- **Taxes-** The assessed valuation of the District, after deduction for the Lionshead TIFF, increased 1.3% as 2019 due to new construction as this is not a revaluation year by the County assessor. However, 3 hotels within the District are still being disputing their prior year valuations. Therefore, we are budgeting for these valuations to decrease which will result in fewer taxes collected in 2019 and 2018 taxes being abated. The operations mill levy of the District will remain to 3.76 mills and the mill levy dedicated to payment of the Dobson bonds will automatically decrease from 0.261 mills to an estimated 0.255 mills for 2019. Specific ownership taxes on motor vehicles are also included in the tax amounts, which are estimated to be 5% of property taxes. Deducted from these revenues is the 3% fee for collections withheld by the Eagle County treasurer.
- **Other Non-Departmentalized-** This includes interest revenues and funds received from lottery ticket sales.
- **Sports-** 2019 revenues will be relatively comparable to 2018 with some programs expected to have minimal increased rates and participation.
- **Gymnastics-** 2019 revenues will be relatively comparable to 2018 with some increased participation.
- **Community Programming-** Before and after school programming is expected to decrease do to Red Sandstone being in their temporary location while under construction.
- **Nature Center-** This program will be transferred to the Town and as such there are no revenues or expenses for 2019.
- **Nordic-** In our second season of operations, operating revenues have been estimated based on our first season and we are assuming it will be another low snow year based on the drought this summer.
- **Golf-** Revenues are expected to be back in line with 2017 after being down significantly in 2018 due to the condition of the greens and fall construction projects.
- **Tennis-**Revenues are expected to remain consistent with 2018, which is likely attributable to the rise in pickleball.
- **Pickleball-** Revenues are expected to rise as participation continues to grow despite the impact of Red Sandstone gym construction. Also contributing to the rise is retail sales and the tournament.
- **Dobson-** Most revenues are expected to remain consistent with 2018, with additional increase in food and beverage revenues from additional Yeti games.
- **Golf F&B / Banquet Room-** Revenues are largely expected to remain consistent as rates were largely held constant from 2018 to 2019 due to pre-bookings in 2018 for the banquet room.

## Operating Expenses

- **Personnel-** After significant increases in hourly wages in 2018, hourly rates will largely continue to increase but not as significantly as in 2018 to try and stay competitive with the labor market in 2019. Year-round salaries staff are budgeted to receive an average of a 2% pay increase well, weighted more heavily towards employees at the lower end of the pay scale. Additional merit bonuses for outstanding performance, if given, would be funded through a portion of the contingency line item if available.
- **Administration-** 2019 will include an additional full-time staff member to assist April with accounting and personnel matters, lowering the costs of outside consultants to partially offset the addition expense, caused by the growing number of staff and accounting transactions from to Nordic, food and beverage, and other program expansions.
- **Public Relations-** Generally consistent with 2018, now includes a summer intern to assist during the busiest part of the season.
- **Park Maintenance-** Most items are consistent with 2018.
- **Facilities Maintenance** - 2019 budget is consistent with 2018 as there is little room for change due to the majority of expenses being payroll and benefit driven.
- **Sports-** Most items generally consistent with 2018.
- **Gymnastics** – Most items generally consistent with 2018, but expense are on the rise with the rise in participants, including a boys coach hired in 2018.
- **Community Programming** – We ran lean on staff in parts of 2018 and are planning to have more staff available in 2018, most other items generally consistent with 2018.
- **Nature Center**– This program will be transferred to the Town and as such there are no revenues or expenses for 2019.
- **Nordic-** 2018 was a trial year and many aspects of the operation are now much more dialed in, expenses will drop from 2018 but a portion of that is the need to purchase more rental fleet replacements (including AT gear) in 2018.
- **Golf Operations** – Most items generally consistent with the 2018 budget after saving where possible while down in 2018.
- **Golf Maintenance-** Most items generally consistent with 2018, with a continued increase in hourly wages to attract and retain seasonal staff members.
- **Tennis-** Expenses largely in line with the 2018 budgeted amounts.
- **Pickleball-** Continued increase will require more expenses, most in labor.
- **Dobson** –Maintenance costs continued to rise on the aging facility, most of other costs consistent with 2018, except for expenses of additional Yeti games. Expenses include food and beverage as well as general operations.
- **Golf F&B / Banquet Room-** Significant increase in labor costs to be able to handle the demand, especially in front of house for Grill on the Gore as well as staffing for Gore Range Room events.

### **Debt Service and Capital**

- **Debt Service-** The only remaining debt service costs consist of the Dobson bonds, which are paid for through the offsetting property tax mill levy.
- **Capital-** 2018 was a huge year for capital (\$2,780,000) and several of those projects will carry over to 2019, eating up \$650,000 of the \$1,530,000 capital budget. Aside from these carryover projects, the budget includes replacing equipment/vehicles, routine building maintenance/remodels, golf course cart path overlays of several holes, golf ball mitigation at the Athletic field, Dobson rink chiller system overhaul, Tennis center interior remodel, and golf maintenance interior facility remodel. Costs also include 15% for contingency.

**Contingency-** A contingency line item of \$150,000 has been included for unforeseen swings in operating revenues or expenses.

**Fund Balance-** The 2019 budget calls for revenues to be nearly equal to expenses. Fund balance is estimated to end 2019 at roughly \$2,300,000, allowing the District to maintain \$1.5 Million for operations, \$300,000 restricted for the Dobson Bonds, \$300,000 restricted for emergencies by TABOR, and \$200,000 for non-spendable items such as prepaid insurance and golf/Nordic/food & beverage inventory. The capital reserve fund remains nearly depleted at the end of 2019 but is expected to build slowly in future years.

**VAIL RECREATION DISTRICT  
COMBINED BALANCE SHEET  
December 31, 2017 and September 30, 2018**

|                                    | 12/31/17         |                  |                            |                              |                   | 09/30/18         |                  |                            |                              |                   |
|------------------------------------|------------------|------------------|----------------------------|------------------------------|-------------------|------------------|------------------|----------------------------|------------------------------|-------------------|
|                                    | General Fund     | Enter-prise Fund | General Fixed Assets & LTD | Ent. Fund Fixed Assets & LTD | Total             | General Fund     | Enter-prise Fund | General Fixed Assets & LTD | Ent. Fund Fixed Assets & LTD | Total             |
| <b>ASSETS</b>                      |                  |                  |                            |                              |                   |                  |                  |                            |                              |                   |
| CASH- UNRESTRICTED                 | 3,382,466        | 11,565           |                            |                              | 3,394,031         | 5,395,254        | 12,065           |                            |                              | 5,407,319         |
| INVESTMENTS- RESTRICTED            |                  | 296,656          |                            |                              | 296,656           |                  | 298,050          |                            |                              | 298,050           |
| ACCOUNTS RECEIVABLE                | 131,388          | 4,174            |                            |                              | 135,562           | 49,255           | 17,771           |                            |                              | 67,026            |
| PROPERTY TAXES RECEIVABLE          | 4,107,551        | 285,125          |                            |                              | 4,392,676         | 81,055           | 5,626            |                            |                              | 86,681            |
| PREPAIDS, DEPOSITS & INVENTORY     | 181,175          | 31,385           |                            |                              | 212,560           | 93,115           | 4,799            |                            |                              | 97,914            |
| DUE (TO) FROM OTHER FUND           | (211,373)        | 211,373          |                            |                              | 0                 | 619,653          | (619,653)        |                            |                              | 0                 |
| LOAN DUE (TO) FROM OTHER FUND      | 54               | (54)             |                            |                              | 0                 | 54               | (54)             |                            |                              | 0                 |
| BUILDINGS                          |                  |                  | 569,313                    | 11,396,340                   | 11,965,653        |                  |                  | 569,313                    | 11,396,340                   | 11,965,653        |
| EQUIPMENT                          |                  |                  | 859,636                    | 1,638,672                    | 2,498,308         |                  |                  | 859,636                    | 1,638,672                    | 2,498,308         |
| ACCUM DEPR                         |                  |                  | (744,579)                  | (8,025,833)                  | (8,770,412)       |                  |                  | (744,579)                  | (8,025,833)                  | (8,770,412)       |
| <b>TOTAL ASSETS</b>                | <b>7,591,260</b> | <b>840,225</b>   | <b>684,370</b>             | <b>5,009,179</b>             | <b>14,125,035</b> | <b>6,238,385</b> | <b>(281,396)</b> | <b>684,370</b>             | <b>5,009,179</b>             | <b>11,650,539</b> |
| <b>LIABILITIES AND FUND EQUITY</b> |                  |                  |                            |                              |                   |                  |                  |                            |                              |                   |
| ACCOUNTS PAYABLE                   | 148,922          | 204,700          |                            |                              | 353,622           | 63,151           | 74,949           |                            |                              | 138,100           |
| DEFERRED PROPERTY TAXES            | 4,107,551        | 285,125          |                            |                              | 4,392,676         | 81,055           | 5,626            |                            |                              | 86,681            |
| DEFERRED REVENUE                   | 19,402           | 17,369           |                            |                              | 36,771            | 2,317            | 45,136           |                            |                              | 47,453            |
| ACCRUED COMPENSATED ABSENCES       |                  |                  | 53,100                     | 34,199                       | 87,299            |                  |                  | 53,100                     | 34,199                       | 87,299            |
| ACCRUED INTEREST PAYABLE           |                  |                  |                            | 13,213                       | 13,213            |                  |                  |                            | 13,213                       | 13,213            |
| DOBSON BONDS PAYABLE               |                  |                  |                            | 755,000                      | 755,000           |                  |                  |                            | 515,000                      | 515,000           |
| <b>TOTAL LIABILITIES</b>           | <b>4,275,875</b> | <b>507,195</b>   | <b>53,100</b>              | <b>802,412</b>               | <b>5,638,582</b>  | <b>146,523</b>   | <b>125,711</b>   | <b>53,100</b>              | <b>562,412</b>               | <b>887,746</b>    |
| <b>NET ASSETS</b>                  |                  |                  |                            |                              |                   |                  |                  |                            |                              |                   |
| INV IN FIXED ASSETS, NET OF DEBT   |                  |                  | 631,270                    | 4,206,767                    | 4,838,037         |                  |                  | 631,270                    | 4,446,767                    | 5,078,037         |
| RESTRICTED                         | 415,866          | 273,338          |                            |                              | 689,204           | 380,864          | 271,956          |                            |                              | 652,820           |
| COMMITTED & ASSIGNED FOR CAPITAL   | 1,450,000        | -                |                            |                              | 1,450,000         | 3,580,000        | -                |                            |                              | 3,580,000         |
| UNASSIGNED                         | 1,449,519        | 59,693           |                            |                              | 1,509,212         | 2,130,999        | (679,063)        |                            |                              | 1,451,936         |
| <b>TOTAL NET ASSETS</b>            | <b>3,315,385</b> | <b>333,031</b>   | <b>631,270</b>             | <b>4,206,767</b>             | <b>8,486,453</b>  | <b>6,091,863</b> | <b>(407,107)</b> | <b>631,270</b>             | <b>4,446,767</b>             | <b>10,762,793</b> |
| <b>TOTAL LIAB &amp; NET ASSETS</b> | <b>7,591,260</b> | <b>840,225</b>   | <b>684,370</b>             | <b>5,009,179</b>             | <b>14,125,035</b> | <b>6,238,385</b> | <b>(281,396)</b> | <b>684,370</b>             | <b>5,009,179</b>             | <b>11,650,539</b> |
|                                    | =                | =                | =                          | =                            | =                 | =                | =                | =                          | =                            | =                 |

**VAIL RECREATION DISTRICT  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE  
ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED**

Printed: 10/22/18  
Modified Accrual Basis

|   | 2017<br>Audited<br>Actual | 2018<br>Forecast   | 2018<br>Adopted<br>Budget | Variance<br>Favorable<br>(Unfavor) | Percentage<br>Variance<br>Favorable<br>(Unfavor) | 9 Months<br>Ended<br>09/30/18<br>Actual | 9 Months<br>Ended<br>09/30/18<br>Budget | Variance<br>Favorable<br>(Unfavor) | Percentage<br>Variance<br>Favorable<br>(Unfavor) | 2019<br>Prelim<br>Budget |
|---|---------------------------|--------------------|---------------------------|------------------------------------|--|---|---|------------------------------------|--|--------------------------|
| <b>COMBINED REVENUES</b>                      |                           |                    |                           |                                    |  |   |   |                                    |  |                          |
| PROPERTY AND OTHER TAXES, NET OF FEES         | 3,149,823                 | 4,353,429          | 4,289,046                 | 64,383                             | 2%   | 4,338,154                               | 4,330,426                               | 7,728                              | 0%   | 4,353,370                |
| OTHER NON-DEPARTMENTALIZED REVENUES           | 128,197                   | 114,500            | 51,045                    | 63,455                             | 124%   | 89,072                                  | 33,396                                  | 55,676                             | 167%   | 78,500                   |
| SPORTS  | 412,315                   | 413,160            | 418,896                   | (5,736)                            | -1%  | 389,320                                 | 379,360                                 | 9,960                              | 3%   | 423,051                  |
| GYMNASTICS                                    | 188,477                   | 223,440            | 210,085                   | 13,355                             | 6%   | 144,599                                 | 156,561                                 | (11,962)                           | -8%  | 245,845                  |
| COMMUNITY PROGRAMMING                         | 397,965                   | 415,946            | 395,573                   | 20,373                             | 5%   | 384,294                                 | 357,001                                 | 27,293                             | 8%   | 386,296                  |
| NATURE CENTER                                 | 16,374                    | 14,100             | 14,750                    | (650)                              | -4%  | 7,100                                   | 7,750                                   | (650)                              | -8%  | -                        |
| NORDIC CENTER                                 | 255,303                   | 537,550            | 565,000                   | (27,450)                           | -5%  | 320,987                                 | 345,950                                 | (24,963)                           | -7%  | 575,045                  |
| GOLF COURSE                                   | 1,341,906                 | 1,004,655          | 1,344,405                 | (339,750)                          | -25%   | 1,020,202                               | 1,321,008                               | (300,806)                          | -23%   | 1,344,150                |
| TENNIS  | 42,438                    | 32,637             | 41,100                    | (8,463)                            | -21%   | 40,661                                  | 39,295                                  | 1,366                              | 3%   | 32,750                   |
| PICKLEBALL                                    | 37,748                    | 73,210             | 27,650                    | 45,560                             | 165%   | 60,639                                  | 20,909                                  | 39,730                             | 190%   | 85,500                   |
| DOBSON  | 739,875                   | 788,050            | 725,608                   | 62,442                             | 9%   | 652,674                                 | 555,299                                 | 97,375                             | 18%  | 808,879                  |
| GOLF F&B / BANQUET ROOM, NET OF COGS          | 554,016                   | 653,506            | 599,747                   | 53,759                             | 9%   | 528,409                                 | 518,284                                 | 10,125                             | 2%   | 674,818                  |
| <b>TOTAL REVENUES</b>                         | <b>7,264,438</b>          | <b>8,624,182</b>   | <b>8,682,904</b>          | <b>(58,722)</b>                    | <b>-1%</b>                                       | <b>7,976,111</b>                        | <b>8,065,240</b>                        | <b>(89,130)</b>                    | <b>-1%</b>                                       | <b>9,008,204</b>         |
| <b>OPERATING EXPENSES</b>                     |                           |                    |                           |                                    |  |   |   |                                    |  |                          |
| ADMINISTRATION                                | (801,172)                 | (761,019)          | (776,303)                 | 15,284                             | 2%   | (598,674)                               | (611,421)                               | 12,747                             | 2%   | (812,914)                |
| PUBLIC RELATIONS/MARKETING                    | (258,816)                 | (271,578)          | (271,611)                 | 33                                 | 0%   | (162,051)                               | (172,004)                               | 9,953                              | 6%   | (276,858)                |
| PARK MAINTENANCE                              | (220,196)                 | (216,114)          | (240,902)                 | 24,788                             | 10%  | (160,900)                               | (190,244)                               | 29,344                             | 15%  | (227,145)                |
| FACILITIES MAINTENANCE                        | (139,786)                 | (143,674)          | (140,978)                 | (2,696)                            | -2%  | (106,026)                               | (104,370)                               | (1,656)                            | -2%  | (141,667)                |
| SPORTS  | (533,064)                 | (555,971)          | (569,918)                 | 13,947                             | 2%   | (440,292)                               | (456,868)                               | 16,576                             | 4%   | (574,552)                |
| GYMNASTICS                                    | (254,263)                 | (284,718)          | (283,769)                 | (949)                              | 0%   | (196,178)                               | (206,802)                               | 10,624                             | 5%   | (316,354)                |
| COMMUNITY PROGRAMMING                         | (487,468)                 | (546,846)          | (541,426)                 | (5,420)                            | -1%  | (441,241)                               | (452,466)                               | 11,225                             | 2%   | (564,401)                |
| NATURE CENTER                                 | (67,628)                  | (66,759)           | (66,779)                  | 20                                 | 0%   | (50,742)                                | (52,292)                                | 1,550                              | 3%   | -                        |
| NORDIC CENTER                                 | (310,420)                 | (549,310)          | (500,968)                 | (48,342)                           | -10%   | (322,558)                               | (302,700)                               | (19,857)                           | -7%  | (521,945)                |
| GOLF OPERATIONS                               | (731,110)                 | (676,081)          | (716,395)                 | 40,314                             | 6%   | (407,169)                               | (478,708)                               | 71,540                             | 15%  | (718,953)                |
| GOLF MAINTENANCE                              | (839,350)                 | (903,055)          | (897,421)                 | (5,634)                            | -1%  | (702,000)                               | (686,823)                               | (15,177)                           | -2%  | (979,569)                |
| TENNIS  | (97,240)                  | (92,792)           | (104,006)                 | 11,214                             | 11%  | (90,191)                                | (101,108)                               | 10,917                             | 11%  | (106,118)                |
| PICKLEBALL                                    | (40,992)                  | (69,425)           | (31,435)                  | (37,990)                           | -121%  | (59,359)                                | (24,034)                                | (35,325)                           | -147%  | (82,812)                 |
| DOBSON  | (814,882)                 | (874,878)          | (846,809)                 | (28,069)                           | -3%  | (664,273)                               | (641,360)                               | (22,913)                           | -4%  | (926,750)                |
| GOLF F&B / BANQUET ROOM                       | (649,300)                 | (770,012)          | (693,762)                 | (76,250)                           | -11%   | (598,474)                               | (528,767)                               | (69,707)                           | -13%   | (850,392)                |
| <b>TOTAL EXPENSES</b>                         | <b>(6,245,686)</b>        | <b>(6,782,231)</b> | <b>(6,682,482)</b>        | <b>(99,750)</b>                    | <b>-1%</b>                                       | <b>(5,000,129)</b>                      | <b>(5,009,968)</b>                      | <b>9,838</b>                       | <b>0%</b>  | <b>(7,100,428)</b>       |
| <b>CHANGE IN FUND BAL BEFORE DS &amp; CAP</b> | <b>1,018,752</b>          | <b>1,841,951</b>   | <b>2,000,422</b>          | <b>(158,472)</b>                   |  | <b>2,975,981</b>                        | <b>3,055,273</b>                        | <b>(79,291)</b>                    |  | <b>1,907,776</b>         |
| DEBT SERVICE                                  | (276,175)                 | (273,838)          | (273,838)                 | -                                  | 0%   | (273,338)                               | (273,338)                               | 1                                  | 0%   | (270,975)                |
| DONATIONS, LOANS, & SALE OF ASSETS            | -                         | -                  | -                         | -                                  | 0%   | -                                       | -                                       | -                                  | 0%   | -                        |
| CAPITAL EXPENDITURES                          | (587,724)                 | (2,788,907)        | (2,558,130)               | (230,778)                          | -9%  | (666,304)                               | (1,578,556)                             | 912,252                            | 58%  | (1,530,200)              |
| LESS UNFUNDED CAPITAL PROJECTS                | -                         | -                  | -                         | -                                  |  | -                                       | -                                       | -                                  |  | -                        |
| CONTINGENCY                                   | -                         | (100,000)          | (150,000)                 | 50,000                             | 33%  | -                                       | (127,500)                               | 127,500                            | 100%   | (150,000)                |
| <b>TOTAL NET CAPITAL EXPENSES</b>             | <b>(863,899)</b>          | <b>(3,162,745)</b> | <b>(2,981,968)</b>        | <b>(180,778)</b>                   | <b>-6%</b>                                       | <b>(939,641)</b>                        | <b>(1,979,394)</b>                      | <b>1,039,753</b>                   | <b>53%</b>                                       | <b>(1,951,175)</b>       |
| <b>CHANGE IN FUND BALANCE</b>                 | <b>154,854</b>            | <b>(1,320,795)</b> | <b>(981,545)</b>          | <b>(339,249)</b>                   |  | <b>2,036,340</b>                        | <b>1,075,878</b>                        | <b>960,462</b>                     |  | <b>(43,400)</b>          |
| <b>BEGINNING FUND BALANCES</b>                | <b>3,493,562</b>          | <b>3,648,416</b>   | <b>3,303,131</b>          | <b>345,285</b>                     |  | <b>3,648,416</b>                        | <b>3,303,131</b>                        | <b>345,285</b>                     |  | <b>2,327,621</b>         |
| <b>ENDING FUND BALANCES</b>                   | <b>3,648,416</b>          | <b>2,327,621</b>   | <b>2,321,586</b>          | <b>6,035</b>                       |  | <b>5,684,756</b>                        | <b>4,379,010</b>                        | <b>1,305,746</b>                   |  | <b>2,284,221</b>         |

**SUMMARY OF SIGNIFICANT VARIANCES:**

OTHER REVENUES- Interest earnings doing well with increase in rates  
 GOLF REVENUES- Forecasting for revenues to be well below budget due to condition of the greens and related discounts being offered as well as construction after Sept 17th.  
 PICKLEBALL REVENUES- Pickleball doing well, mostly offset with additional expenses though.  
 DOBSON REVENUES- Food & Drink sales doing well at the Yeti games, hockey and other programming revenues off to a great start as well.  
 PARKS MAINTENANCE EXPENSES- Savings in corrected water rate for use on the fields  
 GOLF OPERATIONS EXPENSES- Saving in labor and wherever possible to partially offset decline in revenues.  
 PICKLEBALL- Pickleball revenues and expenses both running higher than budget.  
 GOLF BANQUET/ F&B EXPENSES- Overages in labor, building maintenance, operating supplies, laundry/linen, and several other accounts.  
 CAPITAL- Savings early on will be more than eaten up by budget overages on large projects later in the year. Several smaller projects deferred to later years to free up additional funds.  
 FUND BALANCE- Savings at end of 2017 rolled forward to 2018.

**No assurance is provided on these financial statements;  
substantially all disclosures required by GAAP omitted.**

## **VAIL RECREATION DISTRICT DIRECTOR REPORTS**

**October 25, 2018**

### **MARKETING**

- Last week, Jessie and Nell attended the Adobe Max Creative Conference in Los Angeles. Over three days they took classes on Adobe software such as Photoshop, Illustrator and Dreamweaver, plus video editing, web design and creative processes. The amount of information was overwhelming and also very invigorating and inspiring, and they are looking forward to putting their new skills to work for VRD.
- Marketing has been working on winter collateral including an all-VRD winter brochure and a new Nordic Center brochure. Nell has also been creating a new logo for the Vail Grail winter race series.
- Jessie has been reworking the marketing budget to move departmental marketing and printing budgets under the overall marketing budget and out of the individual departments. This will allow for better control over those budgets and better tracking of spending back to individual departments.
- Jessie has been assisting F&B with responding to new wedding leads while that department is in transition.
- Advertising continues weekly in the Vail Daily, on local radio, on social media and Jessie continues her weekly chats live on KZYR.
- New posters were created for open gym, cocktails & canvas and gymnastics special events.
- Numerous email blasts have gone out recently including Trick or Treat Trot, Cocktails & Canvas, gymnastics updates, Dobson fall and winter programs, and board of director meeting agendas.

### **GOLF MAINTENANCE**

- Last day of golf was Sunday.
- Greens were Dry-ject aerated last week, and are getting deep-tine aerated today.
- Greens have had one application of fungicide for snowmold prevention, with one more to be applied later this week.
- An application of wetting agent to the greens was done on Saturday, to assist in pulling any excess water on the surface of the greens down into the rootzone.
- Once aeration and spray applications are completed on greens, we will topdress them with sand to protect them from desiccation. Bentgrass seed will be spread on top of the sand as well.
- In the next two weeks we will cut out any collar dams along greens perimeters that prevent excess water from draining off the surfaces, as well as utilize an auger bit to create 6"-10" diameter, temporary surface drain basins within the low, "bird bath" areas of the greens that won't surface drain. The sod removed in these procedures will be replaced next spring.
- Once all of the above is completed on the greens, we will stake and rope the perimeters of each, hoping to keep our Nordic users off of them this winter.
- Tees were core aerated and sand topdressed in September.
- Fairways were solid tine aerated twice, with two different pieces of equipment during the latter part of September and first week of October. Normally we would core aerate the fairways, but with drought stress in September, then the moisture in October, pulling and cleaning up the remaining cores was not a viable option. Next spring we will core aerate them if weather permits.

- Fairways and tees will receive their fungicide applications for snowmold prevention later this week.
- A final fertilization of the entire golf course will be done this Tuesday. It was originally scheduled for the 16th but had to be postponed due to snow cover.
- The compressor for winterizing the irrigation system arrives this Tuesday and we will blow out the irrigation system this Wednesday and Thursday.
- Judge Netting finished replacing the driving range net this past Friday. The entire north side was replaced, and the south side was replaced with the exception of the netting that was done with the pole/netting project in 2014.
- We have received more precipitation in the first two weeks of October than all of June and July combined, which was beneficial and pulled the course out of the drought stress it was under August through September.
- Capital projects continue at driving range and starter building, as well as at our maintenance facility with the south-side storage building. Bridges on 14 and 15, as well as 15 tee complex renovation are continuing as well.
- We now have just enough staff remaining to complete putting the course to bed for the winter.

## **GOLF**

- We close the golf course on October 21. Through October 19 we had a total number of 20,833 golf rounds. In 2017 we had a total of 24,304 rounds through October. Our retail sales continued to be strong through the fall with our total sales reaching \$214,755. This is an increase of \$7,520 over our sales in 2017. We also sold 1,000 units of hats which is a huge number of total hats sold in one season. We had a successful season this year even though we had our challenges with the greens the first half of the year. We saw many new customers this year at the Vail Golf Club. This was not something we expected although with a \$79 guest green fee versus \$119 fee, I believe we appealed to a different group of golfers. Our staff did a great job all year, offering exceptional customer service and a positive attitude throughout. During May and June, we had an average of 30 golfers per day and ramped up overnight to 230 golfers on July 2. The course continued to be busy throughout July and August with full tee sheets from 7 a.m. to 5 p.m.
- Staff attended the PGA West Chapter Meeting in Carbondale on October 2. Trey Johnson competed in the two-day West Chapter Championship golf tournament as well. Trey finished tied for 22<sup>nd</sup> place. Alice serves on the West Chapter Board.
- We are meeting with golf sales representatives now and writing retail orders for next year. Our current inventory is at a good level for the end of the season. Fortunately, we are also able to receive credit from several companies for unsold merchandise. These companies include Adidas, Foot Joy, Callaway, Cobra/Puma, and Travis Mathews. We plan to bring in a couple new brands next season.
- We plan to have the golf shop packed by Sunday night and switch out the seasonal storage room with Nordic on Wednesday. Dan Timm will be able to move into the golf shop, club storage and cart barn on Wednesday, October 24.
- Nathan Mead, George Hart and Trey Johnson plan to return for the 2019 season. We have hired one PGA intern for next year and continue to interview interns from a variety of schools. We have a relationship with Vail Realty going forward to house our three-month interns. Andrew Cuomo provided our four interns with housing at Breakaway West this summer.

## **SPORTS**

- Outdoor sports are winding down, youth soccer ended this past week. Adult flag football and 8v8 soccer will crown champions next week.
- Adult volleyball league has started at Homestake Peak School with 11 teams in the fall league.
- Adult open gyms have started with basketball on Mondays and volleyball on Fridays from 6:30-9:30 p.m. at Homestake Peak School. It is important for the public to check the website for updates as the programming is not nearly as consistent as the past due to sharing the gym with middle school sports. Drop-in soccer will start on Tuesdays after Thanksgiving.
- Beth did a good job presenting funding request to CSE for whitewater. CSE has tentatively agreed to fund the series at our full ask of \$7,000.
- We met with the VVF on some ideas and changes for the 2019 Mountain Games, and we are exploring a new bike event.
- We met with Challenger Sports on some changes to British and Tetra Brazil Soccer Camps for 2019 and are excited about their new format and offerings.
- We continue to meet with and work on recaps with our venues and partners from this past summer and plan for 2019.
- Sports supported the recent BMHS-hosted cross country regionals with our race trailer, equipment, tables, course-marking materials, etc. Congratulations to both public high school's teams for making states.
- We will be offering the Bloch and Chapeau Vail Grail Winter Race Series again this winter with four races. Some details are still being worked out, but dates as follows:
  - Jan. 19 - Nordic Citizens Race, Maloit Park Minturn
  - Feb. 9 - Fat Bike Race – Vail Nordic Center
  - Feb. 17 - Vail Winter Uphill – Vail Mountain
  - March 9 – Snowshoe Race – Vail Nordic Center

## **PARKS**

- This week finishes the rec leagues. Sunday is flag football, Monday is 8v8 soccer.
- We have the fields ready for fall with fertilizer, over seeded and sprayed for winter. Just a few cleanup projects.
- Tennis is put away, Booth creek has nets up.
- Pickleball is playing until weather prohibits. We are working with the construction team at RSE to get the field sprinklers blown out.
- Looking good going into winter.

## **DOBSON**

- Dobson is booked every weekend from now until March 29 with the exception of Thanksgiving. This means we have a Yeti game, hockey tournament, or a special event happening every weekend until March 29.
- We have revived our Intro to Girls Hockey program. We currently have 17 skaters ranging from age 8-10 years old. We had high praise on Tuesday during the first skate as every parent appeared super excited for the opportunity. Many girls were on the verge of calling quits on hockey but are now still involved. Andy Holland does a great job with the kids and has Maddie Lane and Alice Plain helping him out. On a side note, we still have some girls



who play in our U8 program mixed in with the boys. Girl's hockey is on the comeback in Eagle County.

- Our U8 Program currently has 78 kids registered. We have 31 6- and 7-year-olds and 47 7- and 8-year-olds. That is a combined 78 kids playing U8 hockey. That is up around 10-15 skaters from last year. Andy does an awesome job wrangling the kids up during practice and we get a lot of help from volunteer parents.
- Combined we have 95 kids playing youth hockey who are not in the hockey club yet. Our success has created success for the VMHC as they currently have four Squirt teams (9- and 10-year-olds). This is the most ever for one season. Next year we anticipate the club having four squirt teams and four Pee Wee (11- and 12-year-olds) teams. These kind of numbers are unprecedented for Dobson and are creating a shortage of practice ice for the club.
- Dobson is hosting the last Hispanic dance of the season on October 20. The next available date we hope to book a dance is March 29 unless something opens up in February.

## **GYMNASTICS**

- Our new class, Ski/Snowboard and Gymnastics Open Training will be offered twice per week in the next session beginning on November 12. The class is taught by our new instructor, Ryan Enfield, who brings experience working with Olympic-level skiers and snowboarders as well as instructing tumbling classes geared toward helping transition from the trampoline to the mountain.
- The level 5 team placed second overall in Boulder at the CATS Turkey Tumbler Invitational on October 13.
- A Halloween-themed parents' night out will take place on Friday, October 26. There will be tricks for treats, games, pizza, a haunted house and Halloween movie.
- Tumblin' Turkey camp will take place on Monday and Tuesday, November 19 and 20 from 9 a.m. to 3 p.m.

## **NORDIC**

- Nordic will begin move in to Vail Nordic Center on Wednesday, Oct. 24.
- We have placed team order for high school and middle school racers.
- We have been reviewing this year's orders and working with sales reps on some modifications.
- We have interviewed and met with some new, potential employees.